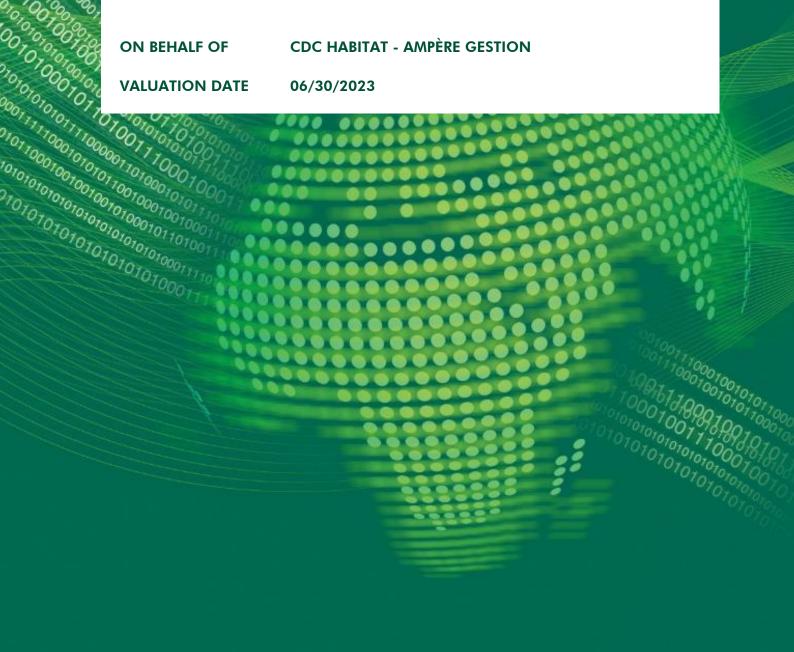


# **LAMARTINE PORTFOLIO**

# 199 RESIDENTIAL PROPERTIES IN FRANCE



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### INSTRUCTION

In accordance with the agreement dated 21 December 2021, CDC HABITAT AMPERE GESTION has selected a real estate valuer to carry out a valuation of the "LAMARTINE" Portfolio consisting of existing buildings and development projects under the sale of completion (VEFA).

In accordance with the contract, CBRE Valuation carried out the valuation of the properties or properties rights listed below by carrying out all the searches and diligence appropriate to the mission.

We confirm that CBRE Valuation has no conflict of interest: neither with the Client nor regarding the properties.

### **DESIGNATION OF PROPERTIES**

The Portfolio includes several types of housing:

- ➤ 80 existing buildings in operation. These are Intermediate Housing and free housing (Common Law L.89 and contracted affordable housing).
- ➤ 119 buildings acquired in VEFA (development projects under the sale of completion), a majority of which are free housing units (Common Law L.89 and LAC: contracted affordable housing) and the other part are intermediate housing. For all buildings in VEFA, we will assume, in agreement with the Client and for our valuation, all assets delivered and completed on the valuation date.

### Specific portfolio features:

- Reservation arrangements may exist on units in some buildings which are otherwise rented under common law ("Baux Loi de 1989"). For these units and in agreement with the Client, we assume a return to the common law regime with market rental values at the end of the booking agreement.
- An immovable is held in temporary usufruct of 16 years from the delivery of the asset (Paris Tolbiac). For this asset, only income during the term of the usufruct is collected, with no resale value of the asset.



| Asset number  | Adress                                    | Postal code | City                  | Areas (sq m) | Parking units | Construction date | Typologies: "Logements<br>Droit commun L89" /<br>"LLI" / "Usufruit" |
|---------------|---|-------------|-----------------------|--------------|---------------|-------------------|---|
| A148          | Residence la Fourane                      | 13 080      | Aix-En-Provence       | 7 350 sq m   | 173 U.        | 1961              | Logement Libre  |
| 7737          | Rue Saint-Eloi                            | 73 100      | Aix-Les-Bains         | 1 207 sq m   | 21 U.         | VEFA              | Droit commun L89  |
| A108          | 45 Quai Blanqui                           | 94 140      | Alfortville           | 14 921 sq m  | 202 U.        | 1995              | Logement Libre  |
| 6562          | 52-56 Rue du Jura                         | 74 100      | Ambilly               | 1 837 sq m   | 26 U.         | VEFA              | ш   |
| LOG_1565B_NTA | Rue de la Fauconnerie                     | 49 007      | Angers                | 1 073 sq m   | -             | VEFA              | Droit commun L89  |
| A153          | 10 Rue du Claude Louis Berthollet         | 74 100      | Annemasse             | 1 861 sq m   | 37 U.         | 2008              | Droit commun L89  |
| A243          | 450 450 Chemin des Combes                 | 06004       | Antibes               | 634 sq m     | 11 U.         | VEFA              | Ш   |
| A155          | 195 Chemin des Plateaux Fleuris           | 06160       | Antibes               | 3 989 sq m   | 144 U.        | 2010              | Logement Libre  |
| A202          | 2255 Chemin de Saint Claude               | 06600       | Antibes               | 751 sq m     | 12 U.         | VEFA              | Ш   |
| A313          | Lotissement les Vergers                   | 74 800      | Arenthon              | 1 041 sq m   | 12 U.         | VEFA              | Droit commun L89  |
| 7742          | Rue Simone Veil                           | 59 380      | Armentières           | 1 710 sq m   | 38 U.         | VEFA              | Droit commun L89  |
| LOG_0270A_NTA | 44702 Rue du Fossé de l'Aumône            | 92 600      | Asnières Sur Seine    | 2 638 sq m   | 59 U.         | VEFA              | Droit commun L89  |
| A260          | 6 Rue Louis Armand                        | 92 600      | Asnières Sur Seine    | 1 355 sq m   | 37 U.         | VEFA              | Droit commun L89  |
| A252          | 12 Rue Jules Princet                      | 93 600      | Aulnay-Sous-Bois      | 4 343 sq m   | 74 U.         | VEFA              | Droit commun L89  |
| A229          | 7 Rue des Mathurins                       | 92 220      | Bagneux               | 3 284 sq m   | 47 U.         | VEFA              | Ш   |
| A161          | 24 Boulevard de l'Europe                  | 31 700      | Beauzelle             | 1 072 sq m   | 17 U.         | 2018              | Ш   |
| A133          | 6 Rue de la Belle Rose                    | 33 130      | Bègles                | 1 977 sq m   | 29 U.         | 2011              | Logement Libre  |
| 7735          | Rue Vincent Van Gogh                      | 40 600      | Biscarrosse           | 865 sq m     | -             | VEFA              | Droit commun L89  |
| A135          | 22 Rue George Sand                        | 31 700      | Blagnac               | 2 134 sq m   | -             | 2010              | Logement Libre  |
| A162          | 24 Boulevard Alain Savary                 | 31 700      | Blagnac               | 3 813 sq m   | 83 U.         | 2019              | Ш   |
| A134          | 29 Avenue Andromède                       | 31 700      | Blagnac               | 1 740 sq m   | 35 U.         | 2011              | Logement Libre  |
| A178          | 32 Allee de Bellevue                      | 93 000      | Bobigny               | 2 472 sq m   | 42 U.         | 2019              | Ш   |
| A113          | 150 Cours Victor Hugo                     | 33 000      | Bordeaux              | 8 554 sq m   | 153 U.        | 1989              | Logement Libre  |
| A101          | 3 Rue Adrien Baysselance                  | 33 000      | Bordeaux              | 660 sq m     | 9 U.          | 2010              | Logement Libre  |
| A102          | 74 Rue de la Benauge                      | 33 100      | Bordeaux              | 344 sq m     | -             | 2015              | Logement Libre  |
| A198          | Avenue Andre Reinson - Cours de<br>Quebec | 33 300      | Bordeaux              | 4 499 sq m   | 62 U.         | 2011              | Logement Libre  |
| A266          | Cours de Quebec - Avenue de laroque       | 33 300      | Bordeaux              | 1 406 sq m   | 17 U.         | VEFA              | Droit commun L89  |
| A114          | 12 Cours de Quebec                        | 33 300      | Bordeaux              | 2 309 sq m   | 31 U.         | 2014              | Logement Libre  |
| A136          | 22 Avenue Marcel Dassault                 | 33 300      | Bordeaux              | 1 636 sq m   | 22 U.         | 2013              | Logement Libre  |
| 7745          | 58 Rue Amédée Saint-Germain               | 33 800      | Bordeaux              | 1 945 sq m   | 25 U.         | VEFA              | Droit commun L89  |
| A296          | 25 Rue Christian Lacouture                | 69 500      | Bron                  | 2 351 sq m   | 41 U.         | VEFA              | Ш   |
| A269          | Rue de l'Avenir - Rue du Canal            | 33 520      | Bruges                | 2 034 sq m   | 36 U.         | VEFA              | Droit commun L89  |
| A232          | Rue Pierre Andron                         | 33 520      | Bruges                | 4 234 sq m   | 93 U.         | VEFA              | LLI   |
| A137          | 4 Rue Rene de Boussac                     | 33 520      | Bruges                | 1 053 sq m   | 34 U.         | 2011              | Logement Libre  |
| A233          | 160 Avenue Francis Tonner                 | 06140       | Cannes                | 3 452 sq m   | 65 U.         | VEFA              | Ш   |
| A173          | 360 Rue Daniel Blervaque                  | 78 955      | Carrières Sous Poissy | 870 sq m     | 10 U.         | 2019              | LLI   |
| A231          | Chemin de la Quereillo                    | 06033       | Carros                | 1 114 sq m   | 18 U.         | VEFA              | LLI   |
| A163          | Rés 2000 Av de l'Europe                   | 34 057      | Castelnau Le Lez      | 932 sq m     | 25 U.         | 2019              | LLI   |
| 8194          | Ecoquartier la Guignardière               | 37 170      | Chambray Les Tours    | 2 363 sq m   | 44 U.         | VEFA              | Droit commun L89  |
| 8193          | 12 Avenue de la République                | 94 500      | Champigny-Sur-Mame    | 575 sq m     | 13 U.         | VEFA              | Droit commun L89  |
| 7953          | 5 Avenue Ampère                           | 77 420      | Champs Sur Marne      | 4 485 sq m   | 80 U.         | VEFA              | Droit commun L89  |
| LOG_0353A_NTA | 22 Rue de Fenidan                         | 35 131      | Chartres-De-Bretagne  | 1 924 sq m   | 26 U.         | VEFA              | Droit commun L89  |
| 7736          | 4 Sentier des landes                      | 78 400      | Chatou                | 1 265 sq m   | 28 U.         | VEFA              | Droit commun L89  |
| A124          | 15 Rue Mendes France                      | 94 600      | Choisy Le Roi         | 3 948 sq m   | 55 U.         | 2009              | Droit commun L89  |
| A280          | 60-77 Avenue du Général de Gaulle         | 92 140      | Clamart               | 624 sq m     | 9 U.          | VEFA              | Droit commun L89  |
| A018          | Boulevard de Soave                        | 77 410      | Claye-Souilly         | 2 097 sq m   | 75 U.         | VEFA              | Droit commun L89  |
| A342          | Boulevard de Soave  1 Boulevard de Soave  | 77 410      |                       |              | 75 U.         | VEFA              | Droit commun L89  |
|               |   |             | Claye-Souilly         | 1 927 sq m   |               |                   | Droit commun L89  Droit commun L89                                  |
| A261          | Rue Paul dupont                           | 92 110      | Calambas              | 4 713 sq m   | 45 U.         | VEFA              |   |
| A185 (1)      | 150 Boulevard de Valmy                    | 92 700      | Colombes              | 2 299 sq m   | 39 U.         | VEFA              | Droit commun L89  |
| A185          | 5 Rue Estelle Rouat                       | 92 700      | Colombes              | 3 129 sq m   | 38 U.         | VEFA              | Droit commun L89  |
| 9200          | 5 Rue Waldeck Rousseau                    | 91 100      | Corbeil-Essonnes      | 1 315 sq m   | 16 U.         | VEFA              | Droit commun L89  |
| A156          | 190 Boulevard Saint denis                 | 92 400      | Courbevoie            | 2 263 sq m   | 30 U.         | 2008              | Logement Libre  |



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|--------------|---|-------------|------------------------|--------------|---------------|-------------------|---|
| 7924         | 577 Avenue Jean Jaurès                        | 77 190      | Dammarie-Les-Lys       | 4 170 sq m   | 88 U.         | VEFA              | Droit commun L89  |
| A120         | 9 Rue Marcelin Berthelot                      | 93 700      | Drancy                 | 1 822 sq m   | 29 U.         | 2011              | Logement Libre  |
| A177         | 13 Rue Nettie Stevens                         | 91 000      | Evry                   | 2 560 sq m   | 43 U.         | 2019              | Ш   |
| A170         | 29 Boulevard François Mittérand               | 91 000      | Evry                   | 3 425 sq m   | 72 U.         | 2017              | Ш   |
| A181         | 272 Avenue du Général leclerc                 | 95 130      | Franconville           | 758 sq m     | 11 U.         | VEFA              | Droit commun L89  |
| A214         | 1943 Rue des Combattants D'Afrique du<br>Nord | 83 061      | Frejus                 | 1 692 sq m   | 31 U.         | VEFA              | Ш   |
| A076         | 13 Avenue Sainte Foy                          | 93 220      | Gagny                  | 2 618 sq m   | 41 U.         | VEFA              | Droit commun L89  |
| A195         | 3 Chemin D'Accès Aux Abbesses                 | 93 220      | Gagny                  | 2 759 sq m   | 50 U.         | VEFA              | Ш   |
| A251         | 37 Rue du Chemin de Fer                       | 93 220      | Gagny                  | 662 sq m     | 10 U.         | VEFA              | Droit commun L89  |
| A245         | 99 Vieux Chemin des Meaux                     | 93 220      | Gagny                  | 4 383 sq m   | 70 U.         | VEFA              | Droit commun L89  |
| A176         | Residence Bompertuis                          | 13 120      | Gardanne               | 3 588 sq m   | 88 U.         | 2019              | Ш   |
| A257         | 10 Allée Pablo Picasso                        | 95 140      | Garges-Les-Gonesse     | 1 205 sq m   | 30 U.         | VEFA              | Droit commun L89  |
| A086         | Place du Jura                                 | 01170       | Gex                    | 1 571 sq m   | 41 U.         | VEFA              | Droit commun L89  |
| A149         | 259-261 Chemin de la Poudrière                | 01170       | Gex                    | 3 146 sq m   | 75 U.         | 2008              | Logement Libre  |
| A183         | 70 Avenue du Peyrat                           | 83 310      | Grimaud                | 1 162 sq m   | 29 U.         | VEFA              | Droit commun L89  |
| A193         | 1 Rue Bapaume                                 | 78 311      | Houilles               | 1 509 sq m   | 38 U.         | VEFA              | Ш   |
| A238         | 17 Route du Rhin                              | 67 400      | Illkirch-Graffenstaden | 1 507 sq m   | 30 U.         | VEFA              | Ш   |
| A235         | 135 Rue Jean Jacques Rousseau                 | 92 130      | Issy Les Moulineaux    | 1 720 sq m   | 23 U.         | VEFA              | Droit commun L89  |
| A247         | 135 Rue Jean Jacques Rousseau                 | 92 130      | Issy Les Moulineaux    | 1 798 sq m   | 24 U.         | VEFA              | Droit commun L89  |
| A274         | 135 Rue Jean Jacques Rousseau                 | 92 130      | Issy Les Moulineaux    | 1 823 sq m   | 24 U.         | VEFA              | Droit commun L89  |
| A109         | 70 Promenade du Verger                        | 92 130      | Issy Les Moulineaux    | 8 769 sq m   | 162 U.        | 2014              | Logement Libre  |
| A125         | 8 Bis Rue Verollot                            | 94 200      | lvry Sur Seine         | 4 219 sq m   | 70 U.         | 2009              | Droit commun L89  |
| 6528         | 12 Boulevard de Brandebourg                   | 94 200      | lvry-Sur-Seine         | 1 858 sq m   | 31 U.         | VEFA              | Ш   |
| A112         | 26 Chemin de la Colle                         | 06160       | Juan Les Pins          | 1 509 sq m   | -             | 1991              | Logement Libre  |
| A246         | 37 Rue de l'Aigle                             | 92 250      | La Garenne Colombes    | 2 227 sq m   | 33 U.         | VEFA              | Droit commun L89  |
| 7765         | 224 Route du Tunnel                           | 73 370      | Le Bourget-Du-Lac      | 722 sq m     | 11 U.         | VEFA              | Droit commun L89  |
| A158         | Chemin de la Maison Neuve                     | 95 130      | Le Plessis Bouchard    | 1 331 sq m   | -             | 2017              | Ш   |
| A265         | Eco Quartier du Parc Princesse                | 78 650      | Le Vesinet             | 3 469 sq m   | 65 U.         | VEFA              | Droit commun L89  |
| A271         | Lot C de la Zac le Vesinet Parc<br>Princesse  | 78 650      | Le Vesinet             | 2 811 sq m   | 49 U.         | VEFA              | Droit commun L89  |
| A033         | Zac Princesse – Rue de L'Ecluse               | 78 650      | Le Vesinet             | 876 sq m     | 22 U.         | VEFA              | Droit commun L89  |
| A192         | Zac Arras Europe                              | 59 000      | Lille                  | 2 115 sq m   | 36 U.         | VEFA              | Ш   |
| A230         | 18 Rue de Marquillies                         | 59 000      | Lille                  | 1 723 sq m   | 32 U.         | VEFA              | Ш   |
| A151         | 7 Place Louise de Vilmorin                    | 94 450      | Limeil Brevannes       | 3 330 sq m   | 58 U.         | 2012              | Logement Libre  |
| A180         | 18 Avenue Aristide Briand                     | 93 190      | Livry-Gargan           | 2 793 sq m   | 55 U.         | 2018              | Ш   |
| A188         | 43 Rue Bouquet                                | 77 185      | Lognes                 | 689 sq m     | 11 U.         | VEFA              | Droit commun L89  |
| 7993         | 70 Rue Bataille                               | 69 008      | Lyon                   | 1 123 sq m   | 19 U.         | VEFA              | Droit commun L89  |
| 6555         | 91-93 Rue Audibert lavirotte                  | 69 008      | Lyon                   | 889 sq m     | 15 U.         | VEFA              | Ш   |
| A264         | 34 Rue Chanzy                                 | 59 390      | Lys-Lez-Lannoy         | 1 585 sq m   | 36 U.         | VEFA              | Droit commun L89  |
| 7739         | 49 Rue Victor Hugo                            | 94 700      | Maisons-Alfort         | 1 492 sq m   | -             | VEFA              | Droit commun L89  |
| A164         | Res Auphan Charpentier                        | 13 003      | Marseille              | 1 656 sq m   | 27 U.         | 2018              | Ш   |
| A237         | 134 Boulevard Michelet                        | 13 008      | Marseille              | 3 018 sq m   | 53 U.         | VEFA              | Ш   |
| A262         | 134 Boulevard Michelet (Ima)                  | 13 008      | Marseille              | 5 914 sq m   | 176 U.        | VEFA              | Droit commun L89  |
| A199         | 143 Traverse de la Gouffone - Bat 7<br>Cage A | 13 009      | Marseille              | 1 315 sq m   | 24 U.         | VEFA              | LLI   |
| A078         | 8 Traverse Chante Perdrix                     | 13 010      | Marseille              | 893 sq m     | 32 U.         | VEFA              | Droit commun L89  |
| A191         | Avenue des Trois Lucs                         | 13 012      | Marseille              | 1 338 sq m   | 21 U.         | VEFA              | Droit commun L89  |
| 8189         | 247 Avenue de Montolivet                      | 13 012      | Marseille              | 2 980 sq m   | 54 U.         | VEFA              | Droit commun L89  |
| A190         | 1 Chemin de Serens                            | 13 013      | Marseille              | 629 sq m     | 10 U.         | VEFA              | Droit commun L89  |
| A359         | 83 Avenue Charles Susini                      | 13 013      | Marseille              | 1 966 sq m   | 33 U.         | VEFA              | Droit commun L89  |
| A147         | 1 Rond Point Foresta                          | 13 015      | Marseille              | 1 797 sq m   | 38 U.         | 2011              | Logement Libre  |
| A290         | Traverse de Saumaty                           | 13 016      | Marseille              | 1 115 sq m   | 17 U.         | VEFA              | Ш   |
| A019         | Rue Jean Bouin                                | 13 117      | Martigues              | 788 sq m     | 22 U.         | VEFA              | Droit commun L89  |



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|---------------|--|-------------|------------------|--------------|----------------|-------------------|---|
| A110          | 10 Rue Paul Emile Victor                                   | 91 300      | Massy            | 4 960 sq m   | 118 U.         | 2010              | Logement Libre  |
| A117          | 12 Rue Jb Charcot  | 91 300      | Massy            | 4 245 sq m   | 94 U.          | 2012              | Logement Libre  |
| A241          | 239 Boulevard Théodore Aubanel                             | 13 140      | Miramas          | 2 428 sq m   | 44 U.          | VEFA              | Ш   |
| A165          | Avenue François Miterrand                                  | 59 370      | Mons-En-Baroeul  | 2 789 sq m   | 50 U.          | 2018              | Ш   |
| A244          | Rue Paul Rimbaud   | 34 000      | Montpellier      | 1 000 sq m   | 17 U.          | VEFA              | Ш   |
| 7744          | 548 Rue Puech Villa  | 34 000      | Montpellier      | 2 547 sq m   | 45 U.          | VEFA              | Droit commun L89  |
| A140          | Avenue du Mondial de Rugby 2007                            | 34 070      | Montpellier      | 1 510 sq m   | 30 U.          | 2011              | Logement Libre  |
| A239          | 111 Rue de Rosny   | 93 100      | Montreuil        | 1 286 sq m   | 15 U.          | VEFA              | Ш   |
| A159          | 276 Boulevard de la Boissière                              | 93 100      | Montreuil        | 2 786 sq m   | 32 U.          | 2018              | Ш   |
| A263          | Avenue de Tournamy   | 06085       | Mougins          | 5 200 sq m   | 109 U.         | VEFA              | Droit commun L89  |
| A126          | 135 Rue des Trois Fontanot                                 | 92 000      | Nanterre         | 2 426 sq m   | 30 U.          | 2010              | Droit commun L89  |
| A103          | 12, 14, 16 Boulevard de l'Estuaire                         | 44 000      | Nantes           | 4 523 sq m   | 48 U.          | 2008              | Logement Libre  |
| A104          | 24 Rue des Alouettes                                       | 44 000      | Nantes           | 2 271 sq m   | 27 U.          | 2009              | Logement Libre  |
| LOG_0465A_NTA | 9Bis Boulevard de Berlin                                   | 44 000      | Nantes           | 879 sq m     | 2 U.           | VEFA              | Droit commun L89  |
| A121          | 22 Rue Georges Charrier                                    | 44 100      | Nantes           | 2 839 sq m   | 52 U.          | 2011              | Logement Libre  |
| A122          | R. des Albizzia R. des Camelias                            | 44 100      | Nantes           | 2 620 sq m   | 32 0.          | 2000              | Logement Libre  |
| A270          | 12 Boulevard de la Beaujoire                               | 44 300      | Nantes           | 2 620 sq m   | 50 U.          | VEFA              | Droit commun L89  |
|               | -  |             |                  |              |                |                   |   |
| A037          | 12 Route de la Jonelière                                   | 44 300      | Nantes           | 4 104 sq m   | 64 U.          | VEFA              | Droit commun L89  |
| A267          | 75 Boulevard lauriol                                       | 44 300      | Nantes           | 2 064 sq m   | 54 U.          | VEFA              | Droit commun L89  |
| A105          | 14 Boulevard Gambetta                                      | 06000       | Nice             | 3 062 sq m   | 49 U.          | 2013              | Logement Libre  |
| A123          | 67 Chemin de l'Imperatrice Eugenie                         | 06000       | Nice             | 3 762 sq m   | -              | 1990              | Logement Libre  |
| 7918          | 54 Boulevard Gorbella                                      | 06088       | Nice             | 456 sq m     | 10 U.          | VEFA              | Droit commun L89  |
| A308          | 62 Rue Marechal Vauban                                     | 06088       | Nice             | 1 066 sq m   | 18 U.          | VEFA              | Droit commun L89  |
| A141          | 114 Avenue de la lanterne                                  | 06100       | Nice             | 1 480 sq m   | -              | 1991              | Logement Libre  |
| A201          | 21 Impasse de la Gaieté                                    | 06200       | Nice             | 1 230 sq m   | 25 U.          | VEFA              | Ш   |
| 7743          | 217 Route de Bellet  | 06200       | Nice             | 1 278 sq m   | 35 U.          | VEFA              | Droit commun L89  |
| 7957          | 150 Boulevard de Strasbourg                                | 94 130      | Nogent-Sur-Marne | 1 743 sq m   | 35 U.          | VEFA              | Droit commun L89  |
| A250          | 13 Rue Paul lafargue                                       | 93 160      | Noisy Le Grand   | 3 118 sq m   | 47 U.          | VEFA              | Droit commun L89  |
| A228          | 72 Rue de Paris  | 91 400      | Orsay            | 2 864 sq m   | 58 U.          | VEFA              | Ш   |
| A132          | 9 Rue des Arquebusiers                                     | 75 003      | Paris            | 1 460 sq m   | 25 U.          | 1950              | Logement Libre  |
| 6453          | 13 Rue de Tolbiac  | 75 013      | Paris            | 1 078 sq m   | -              | VEFA              | Usufruit  |
| 8819          | 161 Avenue de France                                       | 75 013      | Paris            | 2 492 sq m   | 28 U.          | VEFA              | Droit commun L89  |
| A116          | 2 Bis Rue Ponscarme  | 75 013      | Paris            | 722 sq m     | 11 U.          | 1990              | Logement Libre  |
| A107          | 15/17 Rue lacaze   | 75 014      | Paris            | 891 sq m     | 9 U.           | 1990              | Logement Libre  |
| A142          | 112 Rue Michel Ange  | 75 016      | Paris            | 2 182 sq m   | 29 U.          | 1966              | Logement Libre  |
| A118          | 21 Rue Marc Seguin   | 75 018      | Paris            | 1 186 sq m   | 18 U.          | 2011              | Logement Libre  |
| A106          | 3 Rue Andre Gill   | 75 018      | Paris            | 564 sq m     | -              | 1997              | Logement Libre  |
| A115          | 12 Allee Pernette de Guillet                               | 75 019      | Paris            | 3 852 sq m   | 77 U.          | 1977              | Logement Libre  |
| A127          | 181 Boulevard Macdonald                                    | 75 019      | Paris            | 15 327 sq m  | 146 U.         | 2015              | Logement Libre  |
| A129          | 115 Rue de Bagnolet  | 75 020      | Paris            | 5 279 sq m   | 214 U.         | 2009              | Logement Libre  |
| A160          | 101 Boulevard Mac Donald                                   | 75 119      | Paris            | 3 198 sq m   | 108 U.         | 2017              | Ш   |
| A166          | Avenue des levades   | 34 470      | Perols           | 900 sq m     | 26 U.          | 2019              | Ш   |
| A174          | 219 Rue du 8 Mai 1945                                      | 95 340      | Persan           | 2 245 sq m   | 31 U.          | 2018              | Ш   |
| A179          | Allée de la Palme D'Or                                     | 78 300      | Poissy           | 1 722 sq m   | 33 U.          | 2019              | Ш   |
| A217          | Zac Vergers Saint Michel                                   | 67 116      | Reichstett       | 1 397 sq m   | 21 U.          | VEFA              | Ш   |
| 7961          | Place de la Republique                                     | 51 100      | Reims            | 1 227 sq m   | 1 U.           | VEFA              | Droit commun L89  |
| A128          | 1 Rue Roger Henri Guerrand                                 | 35 000      | Rennes           | 2 405 sq m   | 38 U.          | 2011              | Logement Libre  |
|               | -  |             |                  | -            | 38 U.<br>19 U. |                   | -   |
| A143          | 13 Rue Marie Rouault 26 Rue Bufferon - Résidence Zac de la | 35 000      | Rennes           | 1 374 sq m   |                | 2012              | Logement Libre  |
| A167          | Madeleine llot F   | 35 000      | Rennes           | 1 740 sq m   | 30 U.          | 2019              | LLI   |
| A258          | 301 Rue de Lille   | 59 223      | Roncq            | 1 234 sq m   | 38 U.          | VEFA              | Droit commun L89  |
| 7729          | 286 Avenue du Repos  | 13 660      | Roquevaire       | 601 sq m     | 20 U.          | VEFA              | Droit commun L89  |
| A119          | 5 Allee Gabriel Zimhelt                                    | 93 110      | Rosny Sous Bois  | 7 760 sq m   | 128 U.         | 2011              | Logement Libre  |
| A184          | 39 Avenue de Colmar  | 92 500      | Rueil Malmaison  | 1 964 sq m   | 35 U.          | VEFA              | Droit commun L89  |



| Asset number | Adress                            | Postal code | City                     | Areas (sq m) | Parking units | Construction date | Typologies: "Logements<br>Droit commun L89" /<br>"LLI" / "Usufruit" |
|--------------|-----------------------------------|-------------|--------------------------|--------------|---------------|-------------------|---|
| A138         | 177 Avenue du President Wilson    | 93 200      | Saint Denis              | 7 566 sq m   | 123 U.        | 2010              | Droit commun L89  |
| A157         | 13 Rue Saint Léger                | 78 100      | Saint Germain En Laye    | 1 911 sq m   | 53 U.         | 2010              | Logement Libre  |
| A289         | Pin Rolland                       | 83 430      | Saint Mandrier           | 4 678 sq m   | 82 U.         | VEFA              | Ш   |
| A255         | 46 Chemin de Revaison             | 69 290      | Saint Priest             | 666 sq m     | 14 U.         | VEFA              | Droit commun L89  |
| 7999         | Avenue Charles de Gaulle          | 78 210      | Saint-Cyr-L'Ecole        | 1 616 sq m   | 28 U.         | VEFA              | Droit commun L89  |
| A077         | 39 Rue Daniel Casanova            | 78 210      | Saint-Cyr-L'Ecole        | 2 304 sq m   | 44 U.         | VEFA              | Droit commun L89  |
| 7954         | 78 Avenue Tom Morel               | 78 210      | Saint-Cyr-L'Ecole        | 669 sq m     | 9 U.          | VEFA              | Droit commun L89  |
| A295         | Rue Volta                         | 93 200      | Saint-Denis              | 10 670 sq m  | 68 U.         | VEFA              | Ш   |
| A171         | 21 Rue du Jura                    | 01630       | Saint-Genis-Pouilly      | 1 402 sq m   | 36 U.         | 2018              | Ш   |
| A150         | 7 Chemin de Certoux               | 74 160      | Saint-Julien-En-Genevois | 2 657 sq m   | 39 U.         | 2008              | Logement Libre  |
| A249         | 74 Boulevard de Bellechasse       | 94 100      | Saint-Maur-Des-Fossés    | 2 657 sq m   | 43 U.         | VEFA              | Droit commun L89  |
| A215         | 65 Rue de Saint-denis             | 93 400      | Saint-Ouen               | 6 524 sq m   | 65 U.         | VEFA              | Ш   |
| A130         | 23 Bis Route D'Heyrieux           | 69 800      | Saint-Priest             | 2 347 sq m   | 41 U.         | 2011              | Logement Libre  |
| A242         | Chemin du Pierredon               | 83 110      | Sanary Sur Mer           | 2 402 sq m   | 34 U.         | VEFA              | Ш   |
| A152         | 7 Rue Garibaldi                   | 69 580      | Sathonay-Camp            | 3 773 sq m   | 46 U.         | 2007              | Droit commun L89  |
| 7768         | 466 Avenue du Jura                | 01630       | Sergy                    | 979 sq m     | 16 U.         | VEFA              | Droit commun L89  |
| A240         | Zac des laugiers Sud              | 83 130      | Sollies Pont             | 1 014 sq m   | 18 U.         | VEFA              | Ш   |
| A168         | 2 Rue Jacobi-Netter               | 67 000      | Strasbourg               | 4 290 sq m   | 56 U.         | 2017              | Ш   |
| A154         | 3 Impasse de Dimbsthal            | 67 000      | Strasbourg               | 2 048 sq m   | 38 U.         | 2009              | Logement Libre  |
| A169         | 25 Avenue Georges lasserre        | 33 400      | Talence                  | 1 317 sq m   | 18 U.         | 2018              | Ш   |
| A098         | 273 Avenue de Fontainebleau       | 94 320      | Thiais                   | 2 913 sq m   | 54 U.         | VEFA              | Droit commun L89  |
| A186         | 1 Rue Jeannette Guyot             | 31 200      | Toulouse                 | 1 746 sq m   | 31 U.         | VEFA              | Droit commun L89  |
| A144         | 11 Avenue Jean Dagnaux            | 31 200      | Toulouse                 | 2 067 sq m   | 30 U.         | 2010              | Logement Libre  |
| A196         | Avenue de Grande Bretagne         | 31 300      | Toulouse                 | 1 909 sq m   | 19 U.         | VEFA              | Ш   |
| 7749         | 395 Route de Saint Simon          | 31 300      | Toulouse                 | 793 sq m     | 14 U.         | VEFA              | Droit commun L89  |
| A145         | 4 Rue Antonio Vivaldi             | 31 300      | Toulouse                 | 1 785 sq m   | 37 U.         | 2012              | Logement Libre  |
| 7746         | Rue de Vénasque                   | 31 400      | Toulouse                 | 567 sq m     | 10 U.         | VEFA              | Droit commun L89  |
| A234         | 1 Rue Nouadhibou                  | 31 400      | Toulouse                 | 2 122 sq m   | 37 U.         | VEFA              | Ш   |
| A111         | 5 Rue Cormiers                    | 31 400      | Toulouse                 | 3 809 sq m   | 86 U.         | 2007              | Logement Libre  |
| A146         | Rue Jacques decour                | 37 000      | Tours                    | 1 483 sq m   | 20 U.         | 2012              | Logement Libre  |
| A131         | 17 - 19 Rue Daniel Mayer          | 37 100      | Tours                    | 3 986 sq m   | 72 U.         | 2011              | Logement Libre  |
| A175         | 2 Avenue du Tapis Vert            | 06220       | Vallauris                | 1 738 sq m   | 34 U.         | 2017              | Ш   |
| A272         | 32-40 Allée de la Tour            | 93 250      | Villemonble              | 1 491 sq m   | 28 U.         | VEFA              | Droit commun L89  |
| A332         | 2 Rue Blaise Cendrars             | 33 140      | Villenave-D'Ornon        | 1 960 sq m   | -             | VEFA              | Droit commun L89  |
| 7764         | 53 Chemin de Galgon               | 33 140      | Villenave-D'Ornon        | 1 804 sq m   | 58 U.         | VEFA              | Droit commun L89  |
| A172         | 17 Avenue Paul Vaillant Couturier | 93 420      | Villepinte               | 886 sq m     | 16 U.         | 2017              | Ш   |
| A256         | Rue Francia                       | 69 100      | Villeurbanne             | 2 507 sq m   | 36 U.         | VEFA              | Droit commun L89  |
| 7788         | 2 Avenue Paul Déroulède           | 94 300      | Vincennes                | 675 sq m     | 10 U.         | VEFA              | Droit commun L89  |
| A275         | 106 Avenue du Général leclerc     | 78 220      | Viroflay                 | 535 sq m     | 19 U.         | VEFA              | Droit commun L89  |
| A139         | 7 Rue Saint Simon                 | 94 400      | Vitry Sur Seine          | 5 601 sq m   | 102 U.        | 2009              | Droit commun L89  |
| 7738         | 27 Rue Jules Ferry                | 59 130      | Wattignies               | 3 127 sq m   | 95 U.         | VEFA              | Droit commun L89  |
| A294         | 11 Rue de l'Abattoir              | 59 150      | Wattrelos                | 936 sq m     | 31 U.         | VEFA              | Ш   |
| A325         | 261 Rue de l'Union                | 59 150      | Wattrelos                | 1 643 sq m   | 29 U.         | VEFA              | Droit commun L89  |
|              | TOTAL                             |             |                          | 486 406 sq m |               |                   |   |



### **PURPOSE OF THE MISSION**

The purpose of the mission, as defined in the Valuation Contract, is recalled below:

"The company CBRE valuation was retained by the management company as a of the SCI LAMARTINE for the realization of the initial real estate expertise of the Portfolio as from 12/31/2021 for a period of four (4) years".

The mission concerns the valuation in market value on 30 June 2023 of the assets of the LAMARTINE portfolio.

### **INSPECTIONS**

All assets were visited externally and partially internally between the months of August and December 2022, as part of a preliminary mission to contribute assets to the fund, also carried out by CBRE VALUATION. The dates of the visit and the names of the experts who carried out these visits appear on each certificate attached to this mission.



### LIST OF DOCUMENTS AND INFORMATION REQUESTED AND THOSE COMMUNICATED

| Information origin   | Required    | Provided    | Comments  |
|--|-------------|-------------|---|
| Legal Ownership:   |             |             |   |
| <ul> <li>- Title deed or ownership statement, or leasing agreement, or sales agreement</li> </ul>  |             |             | Partially<br>Booking agreements   |
| Co-ownership ruling document   | $\boxtimes$ |             |   |
| Co-ownership general assembly minute   | $\boxtimes$ |             |   |
| - Easement/constraint  |             |             |   |
| <ul> <li>Legal justification for the use of the premises</li> </ul>  |             |             |   |
| Cadastral info / urbanism  |             |             |   |
| - Cadastral certificate  | $\square$   |             |   |
| – Cadastral plan   |             |             |   |
| Urbanism certificate / Other administrative authorisations   |             |             |   |
| Construction:  |             |             |   |
| <ul> <li>Building permit</li> </ul>  | $\boxtimes$ |             |   |
| - Completion date/Conformity certificate   | $\boxtimes$ | $\boxtimes$ | Construction dates  |
| – Doubtful (if applicable)   | $\boxtimes$ |             |   |
| Description list of technical and general equipment  | $\boxtimes$ |             |   |
| Plans / area:  |             |             |   |
| - Plan per level / Foot print plan   | $\boxtimes$ |             |   |
| Detailed area schedule per use and floor   | $\boxtimes$ | $\boxtimes$ | Table of rental areas   |
| Tenancy situation:   |             |             |   |
| Detailed up to date tenancy schedule - last invoiced rents   |             |             | Tenancy schedules   |
| <ul> <li>- Leases and amendments</li> </ul>  | $\square$   |             |   |
| <ul> <li>- Sub-letting agreement</li> </ul>  | $\boxtimes$ |             |   |
| - Current doubtful (if applicable)   | $\boxtimes$ |             |   |
| <ul> <li>Detailed breakdown of the recoverable and non-recoverable charges<br/>amount</li> </ul>   |             |             |   |
| <ul> <li>Amount broken down by item of taxes (property taxes, office taxes and<br/>other taxes), property insurance, management fees recoverable and non-<br/>recoverable</li> </ul> |             |             | NR charges load file of<br>12/2022<br>Restatement by ratios in<br>€/sq m regarding<br>assumptions communicated<br>by the Client |
| Works:   |             |             |   |
| List of works which have recently been carried out (framework – maintenance work) and amounts  |             | $\boxtimes$ | Capex document.   |
| <ul> <li>List of forecasted works to be carried out (framework – maintenance<br/>work) and amounts</li> </ul>  |             |             |   |
| Environmental/energy performance:  |             |             |   |
| - Asbestos, termite, lead certificate  |             |             |   |
| <ul><li>Energy and environmental certificates</li><li>Soil pollution</li></ul>   |             |             |   |
| Autres:  |             |             |   |
| <ul> <li>Manager contact information and/or contact person to arrange the visits</li> <li>Modelling assumptions</li> </ul>   | $\boxtimes$ | $\boxtimes$ |   |

According to the recommendations of Afrexim, in accordance with the Charter of Evaluation Expertise and the joint recommendations of the BC / NC. 1995 and the report of the C.O.B. became A.M.F., published in February 2000 (report by Barthès de Ruyter)



### **OBSERVATIONS**

For surfaces, we relied on documents provided by our Client, without carrying out on-site or on-site verifications. Verification of the surfaces indicated in the present letter under Law No. 96-1107 of December 18, 1996 (Carrez Law) and its implementing decree No. 97-532 of May 23, 1997, do not enter into the present mission.

If differences in surface areas were observed as a result of a survey carried out by a surveyor, our calculations and results should be modified accordingly.

Regarding the use of the premises in accordance with the applicable regulations, we valued the surfaces taking into account the use communicated by our customer.

As regards the inclusion in our calculations of the scheme applicable in the event of a transfer, we retain a flat-rate amount calculated according to the scheme to which the appraised assets would be subject. Thus, the amount of the acquisition costs, in the event of a transaction subject to transfer duties, is fixed at 6.90%. For the shops, accessories to a building for housing use, and in accordance with the request of our Client, we have retained the same rights as those applied for housing: 6.90%.

In the case of a transaction subject to VAT, the reform of March 11, 2010, modifying the conditions of subjection to the VAT regime, subordinate its application in the context of the real estate sales, to commitments or options taken by the parties. Regarding these options and possible commitments, they are only known once the transaction has passed. Consequently, without precise knowledge of all these parameters, we have realized the present expertise by situating ourselves conventionally in the most probable case, and implicitly positing certain hypotheses.

For new or recent assets valuated subject to VAT, we have displayed values in VAT including for housing.

The responsibility of CBRE Valuation cannot be engaged in the event of the application of tax conditions different from those retained in this expert report.

In the case that the information provided is incorrect or if additional information is provided to us subsequently, the accuracy of this assessment will be affected and, in such circumstances, we reserve the right to modify our report accordingly.



### **METHODOLOGY**

In terms of our valuation, we will use the following methods for this engagement:

### **COMPARABLE METHOD**

The comparable or sale comparison approach is a real estate valuation method that calculates a property value by affecting a comparable metric price to the lettable area of the subject property. The metric price is determined based on the sale transactions made on comparable properties with similar features to the subject property (eager the type of asset, the location, the construction year, the total lettable area and state of repair of the building).

The areas retained for the dwellings include the caretaker lodges, knowing that they are not valued.

First, we determine the market value of the assets assumed to be vacant in the context of a lot sale on the open market.

### Then a **double discount** is applied:

1. A discount on the market value in the case of "bloc sale" while considering the size/total area of the building:

| Areas             | Discount factor |
|-------------------|-----------------|
| 0 to 600 sq m     | 3%              |
| 601 to 2,500 sq m | 5%              |
| Over 2,500 sq m   | 8%              |

2. A second discount based on the difference between the current passing rent and the estimated rental value (ERV):

| Difference between<br>current rent and ERV | Discount factor |
|--|-----------------|
| 0% to 5%                                   | 0%              |
| 5% to 15%                                  | 4%              |
| 16% to 20%                                 | 8%              |
| 21% to 50%                                 | 12%             |
| Over 50%                                   | 16%             |

The discount considers the difference existing at the time of the appraisal between the gross rent and the market rental value. This calculation is done tenant by tenant and does not correspond to the total difference between the gross rent and the total market rental value.

Moreover, an illiquidity discount may be added depending on the assets, depending on the environment and the level of charges on the asset (from 1 to 5%).



Shops, offices, parking units are valued, in the method by comparison without the discount for occupation. In the case of antennas and billboards, in the absence of a comparable one, we use a value per unit close to the capitalisation method which is more suitable.

### CAPITALISATION METHOD

The capitalization method consists in capitalizing the rental income with a yield that is likely to be retained by the investor. Therefore, the estimated rental value (ERV) or market rent is then capitalized at that yield to obtain the market value of the property which is supposed to be let at the market rent.

Depending on the use of the property, an appreciation/discount on the rental value is applied to take into consideration the rental profile of the property.

### > For residential use:

A discount is applied considering the gap between the current passing rent and the market rent. The discount rates are the same as the one applied in the comparison approach:

| Difference between<br>current rent and ERV | Discount factor |
|--|-----------------|
| 0% to 5%                                   | 0%              |
| 5% to 15%                                  | 4%              |
| 16% to 20%                                 | 8%              |
| 21% to 50%                                 | 12%             |
| Over 50%                                   | 16%             |

The discount considers the difference existing at the time of the appraisal between the gross rent and the market rental value. This calculation is done tenant by tenant and does not correspond to the total difference between the gross rent and the total market rental value.

### For retail units and offices:

For retail units, we use an income capitalisation method under the following conditions:

- First, we will calculate the market rental value of the premises, if they were offered in the market without any special convenience. It assumes, for corporate real estate, the totality of the expenses rebilled to the tenants.
- Second, we will calculate the market value of the assets leased at their market rental value.
- Third, we will calculate the market value of the assets considering their current state of occupancy (market value "occupied") by discounting the difference between the rent and the market rental value.

For vacant properties: the potential rental value is calculated based on the estimated rental value observed on comparable properties



### **DCF METHOD**

### DEFINITION OF THE METHOD

The Market Value in the so-called "Discounted Cash Flows" method is determined by the following: discounted financial flows including revenues and expenses:

- **Income:** rent received,
- Expenses: non-recoverable charges (including vacant units), management and marketing fees, major works, maintenance work, shortfall corresponding to the estimated marketing time for vacant space.
- Resale price at the end of the period: it corresponds either to the net rents capitalised by the investor rate of return recorded for an investment comparable to the date of the appraisal, or to the lot sale price determined by comparison method.
- A discount rate: this discount rate makes it possible to calculate the present value of
  the sum of the rents net of expenses over the period considered and the resale price
  at the end of the period. This discount rate is approached by the Risk-Free 10-year
  French Treasury bonds rate (« Obligation Assimilable au Trésor: OAT"), plus a sector
  premium and risk premium associated with the building.

### TERM OF DCF AND TYPE OF SALE SELECTED

### Intermediate housing (LLI):

A duration of the DCF of 20 years with a lot sale strategy of 10% per year from the 11th year until the sale of the whole building.

The selling price retained is the lot sale comparison value. It is assumed the sale of 20% of empty dwellings from tenants and 80% of occupied dwellings with a discount of 5%.

- Intermediate housing / development projects under the sale of completion (VEFA LLI): this sale is made 11 years from the delivery date of the building.
- Intermediate housing / existing buildings (existing buildings LLI): this sale is made 11 years from the first lease for existing assets.

### Housing buildings:

- Existing: duration of the DCF of 15 years and taking into account an average turnover rate provided by the Client, resale in "bloc" at the end of 15 years.
- Development projects under the sale of completion (VEFA): duration of the DCF of 15 years and taking into account a lease term of 6 years, resale in "bloc" at the end of the 15 years.

### **INCOME ASSUMPTIONS**

### ➤ Intermediate housing (LLI):

Leases renewal with capped rent and resale in lot sale from the 11<sup>th</sup> year, with a marketing rate of 10% per year, until everything is sold.



### ➤ Housing buildings ("Baux Loi de 1989"):

According to Article 140 of the ELAN Law of 01/23/2018, since all the assets studied are in a tense zone, the income assumptions used are the following:

- If the rent is clearly under-rented (rent gap / ERV over 20%): increase in the renewal rent by 50% of the difference between the rent in place and the ERV, per tenant.
- If the rent is not clearly under-rented (rent gap / ERV less than 20%): maintenance of the rent in place with the evolution to the IRL. The new rent cannot exceed the previous rent.
- If the rent is higher than the ERV: return to the ERV at the end of the lease.
- **Buildings or dwellings with a reservation agreement:** re-marketing at ERV at the end of the agreement date transmitted by the Client.

### FLOWS EVOLUTIONS

In all the above assumptions, an evolution of income (rent and ERV) is applied in relation to the projections of the evolution of the IRL which is as follows:

| Index | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 |
|-------|------|------|------|------|------|------|------|------|------|------|
| IRL   | 3.5% | 2.5% | 2.0% | 1.9% | 1.8% | 1.8% | 1.8% | 1.8% | 1.8% | 1.8% |

### ASSUMPTIONS REGARDING WORKS AND NON-RECOVERABLE CHARGES

- Non-recoverable charges: they consist of technical fees, litigation, rental management, insurance and co-ownership charges. In accordance with the Client's assumptions, we have chosen, based on the assets, the following ratios:
  - Construction project buildings: Considering a ratio of 4€/sq m corresponding to approximately 250€/housing (communicated ratio).
  - Existing buildings: Consideration of non-recoverable charges per building (EI) transmitted by the Client.

### Unpaid and structural vacancy:

Consideration for all assets a ratio of:

- Unpaid: 1% of rent in place
- Structural vacancy: 3.5% of the rent in place for LLI and 5.5% for free housing. This package takes into account the structural vacancy with the relocation work, the duration of the holiday and the marketing costs.

### Major works / CAPEX:

- Construction projects (VEFA): no CAPEX.
- Existing buildings: CAPEX provided by the Client.



Non-recoverable routine maintenance work for construction projects (VEFA) and existing buildings:

Considering a ratio in €/sq m according to the age of the building. This ratio models the 650€ Inc. VAT/housing/year (multiplied by a coefficient according to age) communicated by the Client.

| Туре   | Age                    | Ratio in €/sq m |
|--------|------------------------|-----------------|
| Old    | + 10 years             | 12€             |
| Recent | Between 1 and 10 years | 10€             |
| New    | 0 year                 | 8€              |

### METHOD APPLIED

Given the asset typologies (main use of housing), the three methods outlined above are relevant. In fact, they allow:

- By the comparable method, to understand the lot sale market which is very deep.
- By capitalisation method, compare the known capitalisation rates in terms of « Bloc sale ».
- By DCF, to consider any reversals to be planned over time and to model the lot sale for intermediate assets.

Therefore, we use an average of these three methods (1/3 each), except for one asset (rue de Tolbiac in Paris), held in temporary usufruct for 16 years from the delivery of the asset where only the DCF is retained.

Finally, the market values we give include, on the one hand, the property tax base and, on the other hand, the value of buildings with that of equipment generally considered as buildings by destination. These are calculation principles, since the particular conditions of occupancy may lead to variations in the application of these methods.



### RESIDENTIAL MARKET IN FRANCE - Q1 2023

# A confirmed slowdown

### KEY INDICATORS - arrows indicate change over 1 year

Sources: CBRE/Immostat, Yanport, INSEE, Observatoire Crédit Logement CSA

Residential investment Prime vield Prime yield ▼ €542 M 🔺 3% **3.5%** 01 2023 Residential Lvon Median rent Paris Median rent Lyon **+** 3.49% **▲** €28.7 **▲** €14.6 /sq m/month /sq m/month Q1 2023 Prices of existing homes Number of sales (existing) Average borrowing rate **+** 2.7% **3.28%** 1,069,000 Rolling 12-month period

### Slowdown in the residential transaction market

Although the number of transactions on the residential market over a rolling 12-month period remains high at more than 1 million sales, the slowdown in activity in recent months has accelerated, with an annual contraction of -9%. Sale prices are not falling as quickly as mortgage rates are rising. Combined with more restrictive credit access conditions, this is weighing on the market momentum. The erosion of purchasing power in a persistently inflationary environment is having an overall impact on the behaviour of households, which are becoming more cautious.

### Gradually spreading price decreases

The deceleration and subsequent drop in prices of existing homes that began in Paris are gradually spreading to other markets. Although the annual change for France overall reported by INSEE is still positive at +2.7%, the contraction in sale prices was confirmed in Q1 2023 following a stable Q4 2022. More specifically, in the Ile-de-France region, the decline has been observed for two consecutive quarters and is even accelerating with -1.1% in Q1 2023 after -0.5% in Q4 2022. The year-on-year drop was therefore -0.6% as of the end of March 2023, owing to apartment prices, while house prices continued to rise. The Paris market, which consists primarily of apartments, is understandably seeing prices fall for the third consecutive quarter, down -2% year on year as of the end of Q1 2023.

The situation is mixed in France's major regional metropolitan centres, with prices continuing to fall in some, such as Lyon (-1.9% year on year), but also continuing to rise sharply, like in Marseille (+6.6%).



### Rents still on the rise

Difficulties in gaining access to home ownership are putting additional pressure on a rental market already tight because of the lack of supply, driving up average rents in most major French cities. With the exception of Toulouse, rental values in the main regional metropolitan centres (Bordeaux, Lille, Lyon, Nantes, Nice, and Marseille) rose by nearly 2% over the last 12 months. The increase was more moderate in Paris at 0.5% this quarter, but it adds to the increases observed in prior periods, with an average rent reaching €28.7/sqm/month.

### A credit market out of reach for many would-be buyers

The residential mortgage market remains stagnant with the average mortgage rate reaching 3.28% in May 2023 following an average monthly rise of 20 basis points since the start of 2023. The monthly, rather than quarterly, review of the maximum mortgage rate, introduced in Q1 2023, and the extension of the average loan term did not revive access to credit, while the number of bank loans granted further decreased by a third from May 2022 to May 2023.

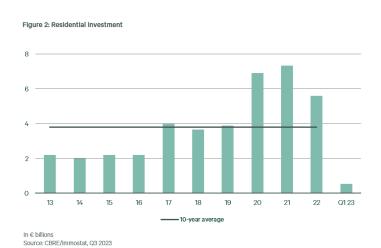
### Continued slowdown in construction

With around 80,000 homes started in Q1 2023, the residential construction sector is off to its weakest start since 2009. In addition to the constraints associated with the search for land, the increasing complexity of standards, and rising costs, developers are struggling to sell new homes because of the significant tightening of credit access conditions. This sharp decline in construction will have a negative impact on the supply/demand balance in the years ahead and could lead to a further rise in prices once the home purchase market picks up again.

10% 8% 6% 4% 2% 0% -2% -4% 2012 2013 2015 2016 Q3 2016 2018 2013 2017 2017 2018 2019 Q3 2019 201 33 5 33 8 33 5 5 5 6 5  $\delta$ 

Figure 1: Annual change in existing home prices in France

Source: INSEE, Notaires de France - Groupe ADSN, Notaires du Grand Paris - PNS, Q1 2023





### Investment: a sluggish Q1, in line with other asset classes

With nearly €542 M invested in Q1 2023, the multi-unit residential market (including traditional, affordable rental, and managed residential, but excluding social housing) was not spared by the sharp fall in investment volumes seen at the start of 2023. Residential sales were down by more than 80% compared with Q1 2022, mainly because of the absence of large portfolios, and volumes were only one third of the five-year average.

The decline in volumes for traditional residential is particularly pronounced after a very good Q1 2022, but with €323 M invested this quarter, this type of property remains in the majority compared with managed residential, which has proved more resilient. At €218 M, managed residential was down by only 22% compared with the average for the last five years, while the sector was bolstered by six transactions involving co-living establishments, totalling more than €150 M. By contrast, the student and senior residence markets remained sluggish at the start of the year.

Nearly two thirds of volumes relate to new or similar assets (recent, renovated), while existing products are rare on the market and investors adopt a flight-to-quality strategy in turbulent times. The residential sector in France has also been affected by the recent introduction of regulations restricting the letting of properties with poor energy performance. With this in mind, investors are favouring new assets, also in line with their own strategy for addressing ESG issues.

In terms of the geographical breakdown of transactions, the Ile-de-France region accounted for almost 70% of volumes in Q1 2023, while other regions were partly adversely affected by the absence of large portfolios this quarter.

Prime traditional residential yields remained stable in June 2023 compared with March in both Paris (3.00%) and Lyon (3.50%). With sellers preferring to withdraw their properties from sale rather than accept lower offers from potential buyers, the minimal activity on the market means that there has been no real repricing in recent months.

The weak price adjustment observed to date is expected to continue to weigh on the residential investment market over the coming months, as the European Central Bank continues its monetary tightening policy, pushing up the risk-free rate and property financing rates. However, the fundamentals of this property type, which are favourable to investors (strong rental demand, limited development of supply, positive indexation), should make it easier for the market to recover once sellers and buyers have agreed on values.



# MARKET VALUES SUMMARY TABLE 06/30/2023

| Asset number  | Adress                                    | Postal code | City                  | Areas (sq m) | Parking units | Net Market Value<br>Excl. Transfer costs | Gross Market<br>Value Incl.<br>Transfer costs |
|---------------|---|-------------|-----------------------|--------------|---------------|--|---|
| A148          | Residence la Fourane                      | 13 080      | Aix-En-Provence       | 7 350 sq m   | 173 U.        | € 32 490 000                             | € 34 730 000                                  |
| 7737          | Rue Saint-Eloi                            | 73 100      | Aix-Les-Bains         | 1 207 sq m   | 21 U.         | € 4 950 000                              | € 5 040 000                                   |
| A108          | 45 Quai Blanqui                           | 94 140      | Alfortville           | 14 921 sq m  | 202 U.        | € 71 060 000                             | € 75 960 000                                  |
| 6562          | 52-56 Rue du Jura                         | 74 100      | Ambilly               | 1 837 sq m   | 26 U.         | € 7 430 000                              | € 7 570 000                                   |
| LOG_1565B_NTA | Rue de la Fauconnerie                     | 49 007      | Angers                | 1 073 sq m   | -             | € 3 230 000                              | € 3 290 000                                   |
| A153          | 10 Rue du Claude Louis Berthollet         | 74 100      | Annemasse             | 1 861 sq m   | 37 U.         | € 5 620 000                              | € 6 010 000                                   |
| A243          | 450 450 Chemin des Combes                 | 06004       | Antibes               | 634 sq m     | 11 U.         | € 2 600 000                              | € 2 660 000                                   |
| A155          | 195 Chemin des Plateaux Fleuris           | 06160       | Antibes               | 3 989 sq m   | 144 U.        | € 17 780 000                             | € 19 000 000                                  |
| A202          | 2255 Chemin de Saint Claude               | 06600       | Antibes               | 751 sq m     | 12 U.         | € 3 110 000                              | € 3 160 000                                   |
| A313          | Lotissement les Vergers                   | 74 800      | Arenthon              | 1 041 sq m   | 12 U.         | € 3 510 000                              | € 3 570 000                                   |
| 7742          | Rue Simone Veil                           | 59 380      | Armentières           | 1 710 sq m   | 38 U.         | € 4 480 000                              | € 4 560 000                                   |
| LOG_0270A_NTA | 44702 Rue du Fossé de l'Aumône            | 92 600      | Asnières Sur Seine    | 2 638 sq m   | 59 U.         | € 17 500 000                             | € 17 810 000                                  |
| A260          | 6 Rue Louis Armand                        | 92 600      | Asnières Sur Seine    | 1 355 sq m   | 37 U.         | € 7 970 000                              | € 8 110 000                                   |
| A252          | 12 Rue Jules Princet                      | 93 600      | Aulnay-Sous-Bois      | 4 343 sq m   | 74 U.         | € 18 830 000                             | € 19 170 000                                  |
| A229          | 7 Rue des Mathurins                       | 92 220      | Bagneux               | 3 284 sq m   | 47 U.         | € 15 600 000                             | € 15 880 000                                  |
| A161          | 24 Boulevard de l'Europe                  | 31 700      | Beauzelle             | 1 072 sq m   | 17 U.         | € 3 130 000                              | € 3 190 000                                   |
| A133          | 6 Rue de la Belle Rose                    | 33 130      | Bègles                | 1 977 sq m   | 29 U.         | € 6 100 000                              | € 6 520 000                                   |
| 7735          | Rue Vincent Van Gogh                      | 40 600      | Biscarrosse           | 865 sq m     | -             | € 2 750 000                              | € 2 800 000                                   |
| A135          | 22 Rue George Sand                        | 31 700      | Blagnac               | 2 134 sq m   | -             | € 4 570 000                              | € 4 880 000                                   |
| A162          | 24 Boulevard Alain Savary                 | 31 700      | Blagnac               | 3 813 sq m   | 83 U.         | € 10 890 000                             | € 11 090 000                                  |
| A134          | 29 Avenue Andromède                       | 31 700      | Blagnac               | 1 740 sq m   | 35 U.         | € 4 310 000                              | € 4 610 000                                   |
| A178          | 32 Allee de Bellevue                      | 93 000      | Bobigny               | 2 472 sq m   | 42 U.         | € 10 320 000                             | € 10 510 000                                  |
| A113          | 150 Cours Victor Hugo                     | 33 000      | Bordeaux              | 8 554 sq m   | 153 U.        | € 34 430 000                             | € 36 810 000                                  |
| A101          | 3 Rue Adrien Baysselance                  | 33 000      | Bordeaux              | 660 sq m     | 9 U.          | € 2 850 000                              | € 3 050 000                                   |
| A102          | 74 Rue de la Benauge                      | 33 100      | Bordeaux              | 344 sq m     | -             | € 1 130 000                              | € 1 210 000                                   |
| A198          | Avenue Andre Reinson - Cours de<br>Quebec | 33 300      | Bordeaux              | 4 499 sq m   | 62 U.         | € 16 370 000                             | € 16 660 000                                  |
| A266          | Cours de Quebec - Avenue de laroque       | 33 300      | Bordeaux              | 1 406 sq m   | 17 U.         | € 4 600 000                              | € 4 680 000                                   |
| A114          | 12 Cours de Quebec                        | 33 300      | Bordeaux              | 2 309 sq m   | 31 U.         | € 7 340 000                              | € 7 850 000                                   |
| A136          | 22 Avenue Marcel Dassault                 | 33 300      | Bordeaux              | 1 636 sq m   | 22 U.         | € 5 120 000                              | € 5 480 000                                   |
| 7745          | 58 Rue Amédée Saint-Germain               | 33 800      | Bordeaux              | 1 945 sq m   | 25 U.         | € 7 440 000                              | € 7 580 000                                   |
| A296          | 25 Rue Christian Lacouture                | 69 500      | Bron                  | 2 351 sq m   | 41 U.         | € 7 500 000                              | € 7 600 000                                   |
| A269          | Rue de l'Avenir - Rue du Canal            | 33 520      | Bruges                | 2 034 sq m   | 36 U.         | € 6 880 000                              | € 7 000 000                                   |
| A232          | Rue Pierre Andron                         | 33 520      | Bruges                | 4 234 sq m   | 93 U.         | € 16 660 000                             | € 16 960 000                                  |
| A137          | 4 Rue Rene de Boussac                     | 33 520      | Bruges                | 1 053 sq m   | 34 U.         | € 4 070 000                              | € 4 350 000                                   |
| A233          | 160 Avenue Francis Tonner                 | 06140       | Cannes                | 3 452 sq m   | 65 U.         | € 13 920 000                             | € 14 170 000                                  |
| A173          | 360 Rue Daniel Blervaque                  | 78 955      | Carrières Sous Poissy | 870 sq m     | 10 U.         | € 3 070 000                              | € 3 280 000                                   |
| A231          | Chemin de la Quereillo                    | 06033       | Carros                | 1 114 sq m   | 18 U.         | € 3 510 000                              | € 3 570 000                                   |
| A163          | Rés 2000 Av de l'Europe                   | 34 057      | Castelnau Le Lez      | 932 sq m     | 25 U.         | € 3 100 000                              | € 3 160 000                                   |
| 8194          | Ecoquartier la Guignardière               | 37 170      | Chambray Les Tours    | 2 363 sq m   | 44 U.         | € 6 620 000                              | € 6 740 000                                   |
| 8193          | 12 Avenue de la République                | 94 500      | Champigny-Sur-Marne   | 575 sq m     | 13 U.         | € 2 860 000                              | € 2 910 000                                   |
| 7953          | 5 Avenue Ampère                           | 77 420      | Champs Sur Marne      | 4 485 sq m   | 80 U.         | € 18 330 000                             | € 18 660 000                                  |
| LOG_0353A_NTA | 22 Rue de Fenidan                         | 35 131      | Chartres-De-Bretagne  | 1 924 sq m   | 26 U.         | € 5 910 000                              | € 6 020 000                                   |
| 7736          | 4 Sentier des landes                      | 78 400      | Chatou                | 1 265 sq m   | 28 U.         | € 8 020 000                              | € 8 160 000                                   |
| A124          | 15 Rue Mendes France                      | 94 600      | Choisy Le Roi         | 3 948 sq m   | 55 U.         | € 14 880 000                             | € 15 910 000                                  |
| A280          | 60-77 Avenue du Général de Gaulle         | 92 140      | Clamart               | 624 sq m     | 9 U.          | € 3 830 000                              | € 3 900 000                                   |
| A018          | 1 Boulevard de Soave                      | 77 410      | Claye-Souilly         | 2 097 sq m   | 75 U.         | € 8 560 000                              | € 8 710 000                                   |
| A342          | 1 Boulevard de Soave                      | 77 410      | Claye-Souilly         | 1 927 sq m   | 70 U.         | € 8 000 000                              | € 8 150 000                                   |
| A261          | Rue Paul dupont                           | 92 110      | Clichy                | 4 713 sq m   | 45 U.         | € 33 030 000                             | € 33 620 000                                  |
| A185 (1)      | 150 Boulevard de Valmy                    | 92 700      | Colombes              | 2 299 sq m   | 39 U.         | € 12 490 000                             | € 12 720 000                                  |
| A185          | 5 Rue Estelle Rouat                       | 92 700      | Colombes              | 3 129 sq m   | 38 U.         | € 16 070 000                             | € 16 360 000                                  |
| 9200          | 5 Rue Waldeck Rousseau                    | 91 100      | Corbeil-Essonnes      | 1 315 sq m   | 16 U.         | € 4 220 000                              | € 4 300 000                                   |
| A156          | 190 Boulevard Saint denis                 | 92 400      | Courbevoie            | 2 263 sq m   | 30 U.         | € 13 960 000                             | € 14 920 000                                  |



| Asset number | Adress   | Postal code | City                   | Areas (sq m) | Parking units | Net Market Value<br>Excl. Transfer costs | Gross Market<br>Value Incl.<br>Transfer costs |
|--------------|--|-------------|------------------------|--------------|---------------|--|---|
| 7924         | 577 Avenue Jean Jaurès   | 77 190      | Dammarie-Les-Lys       | 4 170 sq m   | 88 U.         | € 15 060 000                             | € 15 330 000                                  |
| A120         | 9 Rue Marcelin Berthelot   | 93 700      | Drancy                 | 1 822 sq m   | 29 U.         | € 6 730 000                              | € 7 200 000                                   |
| A177         | 13 Rue Nettie Stevens  | 91 000      | Evry                   | 2 560 sq m   | 43 U.         | € 7 700 000                              | € 7 840 000                                   |
| A170         | 29 Boulevard François Mittérand                                  | 91 000      | Evry                   | 3 425 sq m   | 72 U.         | € 10 470 000                             | € 11 200 000                                  |
| A181         | 272 Avenue du Général leclerc                                    | 95 130      | Franconville           | 758 sq m     | 11 U.         | € 2 750 000                              | € 2 800 000                                   |
| A214         | 1943 Rue des Combattants D'Afrique du<br>Nord                    | 83 061      | Frejus                 | 1 692 sq m   | 31 U.         | € 6 100 000                              | € 6 210 000                                   |
| A076         | 13 Avenue Sainte Foy   | 93 220      | Gagny                  | 2 618 sq m   | 41 U.         | € 11 790 000                             | € 12 010 000                                  |
| A195         | 3 Chemin D'Accès Aux Abbesses                                    | 93 220      | Gagny                  | 2 759 sq m   | 50 U.         | € 10 660 000                             | € 10 860 000                                  |
| A251         | 37 Rue du Chemin de Fer  | 93 220      | Gagny                  | 662 sq m     | 10 U.         | € 2 800 000                              | € 2 850 000                                   |
| A245         | 99 Vieux Chemin des Meaux  | 93 220      | Gagny                  | 4 383 sq m   | 70 U.         | € 18 280 000                             | € 18 610 000                                  |
| A176         | Residence Bompertuis   | 13 120      | Gardanne               | 3 588 sq m   | 88 U.         | € 12 330 000                             | € 12 550 000                                  |
| A257         | 10 Allée Pablo Picasso   | 95 140      | Garges-Les-Gonesse     | 1 205 sq m   | 30 U.         | € 4 230 000                              | € 4 310 000                                   |
| A086         | Place du Jura  | 01170       | Gex                    | 1 571 sq m   | 41 U.         | € 7 970 000                              | € 8 110 000                                   |
| A149         | 259-261 Chemin de la Poudrière                                   | 01170       | Gex                    | 3 146 sq m   | 75 U.         | € 12 000 000                             | € 12 830 000                                  |
| A183         | 70 Avenue du Peyrat  | 83 310      | Grimaud                | 1 162 sq m   | 29 U.         | € 5 600 000                              | € 5 700 000                                   |
| A193         | 1 Rue Bapaume  | 78 311      | Houilles               | 1 509 sq m   | 38 U.         | € 7 380 000                              | € 7 510 000                                   |
| A238         | 17 Route du Rhin   | 67 400      | Illkirch-Graffenstaden | 1 507 sq m   | 30 U.         | € 5 550 000                              | € 5 650 000                                   |
| A235         | 135 Rue Jean Jacques Rousseau                                    | 92 130      | Issy Les Moulineaux    | 1 720 sq m   | 23 U.         | € 14 880 000                             | € 15 140 000                                  |
| A247         | 135 Rue Jean Jacques Rousseau                                    | 92 130      | Issy Les Moulineaux    | 1 798 sq m   | 24 U.         | € 15 520 000                             | € 15 800 000                                  |
| A274         | 135 Rue Jean Jacques Rousseau                                    | 92 130      | Issy Les Moulineaux    | 1 823 sq m   | 24 U.         | € 15 690 000                             | € 15 970 000                                  |
| A109         | 70 Promenade du Verger   | 92 130      | Issy Les Moulineaux    | 8 769 sq m   | 162 U.        | € 70 650 000                             | € 75 520 000                                  |
| A125         | 8 Bis Rue Verollot   | 94 200      | lvry Sur Seine         | 4 219 sq m   | 70 U.         | € 22 110 000                             | € 23 640 000                                  |
| 6528         | 12 Boulevard de Brandebourg                                      | 94 200      | lvry-Sur-Seine         | 1 858 sq m   | 31 U.         | € 9 890 000                              | € 10 070 000                                  |
| A112         | 26 Chemin de la Colle  | 06160       | Juan Les Pins          | 1 509 sq m   | -             | € 5 160 000                              | € 5 520 000                                   |
| A246         | 37 Rue de l'Aigle  | 92 250      | La Garenne Colombes    | 2 227 sq m   | 33 U.         | € 16 260 000                             | € 16 550 000                                  |
| 7765         | 224 Route du Tunnel  | 73 370      | Le Bourget-Du-Lac      | 722 sq m     | 11 U.         | € 2 890 000                              | € 2 940 000                                   |
| A158         | Chemin de la Maison Neuve  | 95 130      | Le Plessis Bouchard    | 1 331 sq m   | -             | € 3 930 000                              | € 4 200 000                                   |
| A265         | Eco Quartier du Parc Princesse                                   | 78 650      | Le Vesinet             | 3 469 sq m   | 65 U.         | € 23 270 000                             | € 23 690 000                                  |
| A271         | Lot C de la Zac le Vesinet Parc                                  | 78 650      | Le Vesinet             | 2 811 sq m   | 49 U.         | € 18 800 000                             | € 19 140 000                                  |
| A033         | Princesse  Zac Princesse – Rue de L'Ecluse                       | 78 650      | Le Vesinet             | 876 sq m     | 22 U.         | € 5 670 000                              | € 5 770 000                                   |
| A192         | Zac Arras Europe   | 59 000      | Lille                  | 2 115 sq m   | 36 U.         | € 7 480 000                              | € 7 620 000                                   |
| A230         | 18 Rue de Marquillies  | 59 000      | Lille                  | 1 723 sq m   | 32 U.         | € 6 910 000                              | € 7 030 000                                   |
| A151         | 7 Place Louise de Vilmorin                                       | 94 450      | Limeil Brevannes       | 3 330 sq m   | 58 U.         | € 10 840 000                             | € 11 580 000                                  |
| A180         | 18 Avenue Aristide Briand  | 93 190      | Livry-Gargan           | 2 793 sq m   | 55 U.         | € 11 060 000                             | € 11 260 000                                  |
| A188         | 43 Rue Bouquet   | 77 185      | Lognes                 | 689 sq m     | 11 U.         | € 2 770 000                              | € 2 820 000                                   |
| 7993         | 70 Rue Bataille  | 69 008      |                        | 1 123 sq m   | 19 U.         | € 5 840 000                              | € 5 950 000                                   |
|              | 91-93 Rue Audibert lavirotte                                     | 69 008      | Lyon                   | 889 sq m     | 15 U.         | € 4 000 000                              | € 4 100 000                                   |
| 6555         |  |             | Lyon<br>Lys-Lez-Lannoy |              |               | € 5 760 000                              |   |
| A264         | 34 Rue Chanzy  | 59 390      |                        | 1 585 sq m   | 36 U.         | € 8 650 000                              | € 5 870 000                                   |
| 7739         | 49 Rue Victor Hugo   | 94 700      | Maisons-Alfort         | 1 492 sq m   | 27.11         |  | € 8 800 000                                   |
| A164         | Res Auphan Charpentier   | 13 003      | Marseille              | 1 656 sq m   | 27 U.         | € 4 350 000                              | € 4 650 000                                   |
| A237         | 134 Boulevard Michelet   | 13 008      | Marseille              | 3 018 sq m   | 53 U.         | € 13 760 000                             | € 14 010 000                                  |
| A262         | 134 Boulevard Michelet (Ima) 143 Traverse de la Gouffone - Bat 7 | 13 008      | Marseille              | 5 914 sq m   | 176 U.        | € 29 100 000                             | € 29 630 000                                  |
| A199         | Cage A   | 13 009      | Marseille              | 1 315 sq m   | 24 U.         | € 5 090 000                              | € 5 180 000                                   |
| A078         | 8 Traverse Chante Perdrix  | 13 010      | Marseille              | 893 sq m     | 32 U.         | € 3 550 000                              | € 3 620 000                                   |
| A191         | Avenue des Trois Lucs  | 13 012      | Marseille              | 1 338 sq m   | 21 U.         | € 5 080 000                              | € 5 170 000                                   |
| 8189         | 247 Avenue de Montolivet   | 13 012      | Marseille              | 2 980 sq m   | 54 U.         | € 11 600 000                             | € 11 810 000                                  |
| A190         | 1 Chemin de Serens   | 13 013      | Marseille              | 629 sq m     | 10 U.         | € 2 270 000                              | € 2 310 000                                   |
| A359         | 83 Avenue Charles Susini   | 13 013      | Marseille              | 1 966 sq m   | 33 U.         | € 6 770 000                              | € 6 890 000                                   |
| A147         | 1 Rond Point Foresta   | 13 015      | Marseille              | 1 797 sq m   | 38 U.         | € 5 080 000                              | € 5 430 000                                   |
| A290         | Traverse de Saumaty  | 13 016      | Marseille              | 1 115 sq m   | 17 U.         | € 3 550 000                              | € 3 620 000                                   |
| A019         | Rue Jean Bouin   | 13 117      | Martigues              | 788 sq m     | 22 U.         | € 3 040 000                              | € 3 090 000                                   |



| Asset number  | Adress  | Postal code | City            | Areas (sq m) | Parking units | Net Market Value<br>Excl. Transfer costs | Gross Market<br>Value Incl.<br>Transfer costs |
|---------------|---|-------------|-----------------|--------------|---------------|--|---|
| A110          | 10 Rue Paul Emile Victor                                  | 91 300      | Massy           | 4 960 sq m   | 118 U.        | € 20 320 000                             | € 21 720 000                                  |
| A117          | 12 Rue Jb Charcot   | 91 300      | Massy           | 4 245 sq m   | 94 U.         | € 17 900 000                             | € 19 130 000                                  |
| A241          | 239 Boulevard Théodore Aubanel                            | 13 140      | Miramas         | 2 428 sq m   | 44 U.         | € 7 210 000                              | € 7 340 000                                   |
| A165          | Avenue François Miterrand                                 | 59 370      | Mons-En-Baroeul | 2 789 sq m   | 50 U.         | € 7 290 000                              | € 7 420 000                                   |
| A244          | Rue Paul Rimbaud  | 34 000      | Montpellier     | 1 000 sq m   | 17 U.         | € 4 030 000                              | € 4 100 000                                   |
| 7744          | 548 Rue Puech Villa                                       | 34 000      | Montpellier     | 2 547 sq m   | 45 U.         | € 10 310 000                             | € 10 500 000                                  |
| A140          | Avenue du Mondial de Rugby 2007                           | 34 070      | Montpellier     | 1 510 sq m   | 30 U.         | € 5 840 000                              | € 6 240 000                                   |
| A239          | 111 Rue de Rosny  | 93 100      | Montreuil       | 1 286 sq m   | 15 U.         | € 6 870 000                              | € 6 990 000                                   |
| A159          | 276 Boulevard de la Boissière                             | 93 100      | Montreuil       | 2 786 sq m   | 32 U.         | € 14 520 000                             | € 14 780 000                                  |
| A263          | Avenue de Tournamy  | 06085       | Mougins         | 5 200 sq m   | 109 U.        | € 23 970 000                             | € 24 400 000                                  |
| A126          | 135 Rue des Trois Fontanot                                | 92 000      | Nanterre        | 2 426 sq m   | 30 U.         | € 12 580 000                             | € 13 440 000                                  |
| A103          | 12, 14, 16 Boulevard de l'Estuaire                        | 44 000      | Nantes          | 4 523 sq m   | 48 U.         | € 15 700 000                             | € 16 780 000                                  |
| A104          | 24 Rue des Alouettes                                      | 44 000      | Nantes          | 2 271 sq m   | 27 U.         | € 6 980 000                              | € 7 470 000                                   |
| LOG_0465A_NTA | 9Bis Boulevard de Berlin                                  | 44 000      | Nantes          | 879 sq m     | 2 U.          | € 3 370 000                              | € 3 430 000                                   |
| A121          | 22 Rue Georges Charrier                                   | 44 100      | Nantes          | 2 839 sq m   | 52 U.         | € 8 340 000                              | € 8 920 000                                   |
| A122          | R. des Albizzia R. des Camelias                           | 44 300      | Nantes          | 2 620 sq m   | -             | € 8 430 000                              | € 9 010 000                                   |
| A270          | 12 Boulevard de la Beaujoire                              | 44 300      | Nantes          | 2 292 sq m   | 50 U.         | € 8 900 000                              | € 9 060 000                                   |
| A037          | 12 Route de la Jonelière                                  | 44 300      | Nantes          | 4 104 sq m   | 64 U.         | € 19 700 000                             | € 20 050 000                                  |
| A267          | 75 Boulevard lauriol                                      | 44 300      | Nantes          | 2 064 sq m   | 54 U.         | € 10 500 000                             | € 10 690 000                                  |
| A105          | 14 Boulevard Gambetta                                     | 06000       | Nice            | 3 062 sq m   | 49 U.         | € 15 900 000                             | € 17 000 000                                  |
| A123          | 67 Chemin de l'Imperatrice Eugenie                        | 06000       | Nice            | 3 762 sq m   | -             | € 16 000 000                             | € 17 100 000                                  |
| 7918          | 54 Boulevard Gorbella                                     | 06088       | Nice            | 456 sq m     | 10 U.         | € 1 960 000                              | € 1 990 000                                   |
| A308          | 62 Rue Marechal Vauban                                    | 06088       | Nice            | 1 066 sq m   | 18 U.         | € 4 430 000                              | € 4 510 000                                   |
| A141          | 114 Avenue de la lanterne                                 | 06100       | Nice            | 1 480 sq m   | -             | € 5 570 000                              | € 5 950 000                                   |
| A201          | 21 Impasse de la Gaieté                                   | 06200       | Nice            | 1 230 sq m   | 25 U.         | € 6 140 000                              | € 6 250 000                                   |
| 7743          | 217 Route de Bellet                                       | 06200       | Nice            | 1 278 sq m   | 35 U.         | € 7 080 000                              | € 7 200 000                                   |
| 7957          | 150 Boulevard de Strasbourg                               | 94 130      | Nogent-Sur-Mame | 1 743 sq m   | 35 U.         | € 11 620 000                             | € 11 830 000                                  |
| A250          | 13 Rue Paul lafargue                                      | 93 160      | Noisy Le Grand  | 3 118 sq m   | 47 U.         | € 14 510 000                             | € 14 770 000                                  |
| A228          | 72 Rue de Paris   | 91 400      | Orsay           | 2 864 sq m   | 58 U.         | € 14 520 000                             | € 14 780 000                                  |
| A132          | 9 Rue des Arquebusiers                                    | 75 003      | Paris           | 1 460 sq m   | 25 U.         | € 17 090 000                             | € 18 180 000                                  |
| 6453          | 13 Rue de Tolbiac   | 75 013      | Paris           | 1 078 sq m   | -             | € 2 360 000                              | € 2 400 000                                   |
| 8819          | 161 Avenue de France                                      | 75 013      | Paris           | 2 492 sq m   | 28 U.         | € 26 920 000                             | € 27 400 000                                  |
| A116          | 2 Bis Rue Ponscarme                                       | 75 013      | Paris           | 722 sq m     | 11 U.         | € 6 550 000                              | € 7 010 000                                   |
| A107          | 15/17 Rue lacaze  | 75 014      | Paris           | 891 sq m     | 9 U.          | € 7 880 000                              | € 8 420 000                                   |
| A142          | 112 Rue Michel Ange                                       | 75 016      | Paris           | 2 182 sq m   | 29 U.         | € 18 960 000                             | € 20 260 000                                  |
| A118          | 21 Rue Marc Seguin  | 75 018      | Paris           | 1 186 sq m   | 18 U.         | € 10 560 000                             | € 11 290 000                                  |
| A106          | 3 Rue Andre Gill  | 75 018      | Paris           | 564 sq m     | -             | € 5 240 000                              | € 5 600 000                                   |
| A115          | 12 Allee Pemette de Guillet                               | 75 019      | Paris           | 3 852 sq m   | 77 U.         | € 33 470 000                             | € 35 780 000                                  |
| A127          | 181 Boulevard Macdonald                                   | 75 019      | Paris           | 15 327 sq m  | 146 U.        | € 132 230 000                            | € 141 360 000                                 |
| A129          | 115 Rue de Bagnolet                                       | 75 020      | Paris           | 5 279 sq m   | 214 U.        | € 49 520 000                             | € 52 940 000                                  |
| A160          | 101 Boulevard Mac Donald                                  | 75 119      | Paris           | 3 198 sq m   | 108 U.        | € 28 280 000                             | € 30 230 000                                  |
| A166          | Avenue des levades  | 34 470      | Perols          | 900 sq m     | 26 U.         | € 3 170 000                              | € 3 220 000                                   |
| A174          | 219 Rue du 8 Mai 1945                                     | 95 340      | Persan          | 2 245 sq m   | 31 U.         | € 7 470 000                              | € 7 610 000                                   |
| A179          | Allée de la Palme D'Or                                    | 78 300      | Poissy          | 1 722 sq m   | 33 U.         | € 6 590 000                              | € 6 710 000                                   |
| A217          | Zac Vergers Saint Michel                                  | 67 116      | Reichstett      | 1 397 sq m   | 21 U.         | € 4 240 000                              | € 4 320 000                                   |
| 7961          | Place de la Republique                                    | 51 100      | Reims           | 1 227 sq m   | 1 U.          | € 4 470 000                              | € 4 550 000                                   |
| A128          | 1 Rue Roger Henri Guerrand                                | 35 000      | Rennes          | 2 405 sq m   | 38 U.         | € 8 080 000                              | € 8 640 000                                   |
| A143          | 13 Rue Marie Rouault                                      | 35 000      | Rennes          | 1 374 sq m   | 19 U.         | € 5 470 000                              | € 5 850 000                                   |
| A167          | 26 Rue Bufferon - Résidence Zac de la<br>Madeleine llot F | 35 000      | Rennes          | 1 740 sq m   | 30 U.         | € 6 130 000                              | € 6 240 000                                   |
| A258          | 301 Rue de Lille  | 59 223      | Roncq           | 1 234 sq m   | 38 U.         | € 4 570 000                              | € 4 650 000                                   |
| 7729          | 286 Avenue du Repos                                       | 13 660      | Roquevaire      | 601 sq m     | 20 U.         | € 2 400 000                              | € 2 440 000                                   |
| A119          | 5 Allee Gabriel Zimhelt                                   | 93 110      | Rosny Sous Bois | 7 760 sq m   | 128 U.        | € 30 920 000                             | € 33 050 000                                  |
| A184          | 39 Avenue de Colmar                                       | 92 500      | Rueil Malmaison | 1 964 sq m   | 35 U.         | € 12 730 000                             | € 12 960 000                                  |



| Asset number | Adress                            | Postal code | City                     | Areas (sq m) | Parking units | Net Market Value<br>Excl. Transfer costs | Gross Market<br>Value Incl.<br>Transfer costs |
|--------------|-----------------------------------|-------------|--------------------------|--------------|---------------|--|---|
| A138         | 177 Avenue du President Wilson    | 93 200      | Saint Denis              | 7 566 sq m   | 123 U.        | € 31 190 000                             | € 33 350 000                                  |
| A157         | 13 Rue Saint Léger                | 78 100      | Saint Germain En Laye    | 1 911 sq m   | 53 U.         | € 9 580 000                              | € 10 240 000                                  |
| A289         | Pin Rolland                       | 83 430      | Saint Mandrier           | 4 678 sq m   | 82 U.         | € 20 260 000                             | € 20 620 000                                  |
| A255         | 46 Chemin de Revaison             | 69 290      | Saint Priest             | 666 sq m     | 14 U.         | € 2 470 000                              | € 2 510 000                                   |
| 7999         | Avenue Charles de Gaulle          | 78 210      | Saint-Cyr-L'Ecole        | 1 616 sq m   | 28 U.         | € 7 230 000                              | € 7 360 000                                   |
| A077         | 39 Rue Daniel Casanova            | 78 210      | Saint-Cyr-L'Ecole        | 2 304 sq m   | 44 U.         | € 11 360 000                             | € 11 560 000                                  |
| 7954         | 78 Avenue Tom Morel               | 78 210      | Saint-Cyr-L'Ecole        | 669 sq m     | 9 U.          | € 3 060 000                              | € 3 120 000                                   |
| A295         | Rue Volta                         | 93 200      | Saint-Denis              | 10 670 sq m  | 68 U.         | € 60 870 000                             | € 61 970 000                                  |
| A171         | 21 Rue du Jura                    | 01630       | Saint-Genis-Pouilly      | 1 402 sq m   | 36 U.         | € 5 820 000                              | € 5 920 000                                   |
| A150         | 7 Chemin de Certoux               | 74 160      | Saint-Julien-En-Genevois | 2 657 sq m   | 39 U.         | € 9 480 000                              | € 10 140 000                                  |
| A249         | 74 Boulevard de Bellechasse       | 94 100      | Saint-Maur-Des-Fossés    | 2 657 sq m   | 43 U.         | € 16 760 000                             | € 17 070 000                                  |
| A215         | 65 Rue de Saint-denis             | 93 400      | Saint-Ouen               | 6 524 sq m   | 65 U.         | € 41 070 000                             | € 41 810 000                                  |
| A130         | 23 Bis Route D'Heyrieux           | 69 800      | Saint-Priest             | 2 347 sq m   | 41 U.         | € 6 600 000                              | € 7 000 000                                   |
| A242         | Chemin du Pierredon               | 83 110      | Sanary Sur Mer           | 2 402 sq m   | 34 U.         | € 11 390 000                             | € 11 590 000                                  |
| A152         | 7 Rue Garibaldi                   | 69 580      | Sathonay-Camp            | 3 773 sq m   | 46 U.         | € 12 800 000                             | € 13 700 000                                  |
| 7768         | 466 Avenue du Jura                | 01630       | Sergy                    | 979 sq m     | 16 U.         | € 4 140 000                              | € 4 210 000                                   |
| A240         | Zac des laugiers Sud              | 83 130      | Sollies Pont             | 1 014 sq m   | 18 U.         | € 3 400 000                              | € 3 460 000                                   |
| A168         | 2 Rue Jacobi-Netter               | 67 000      | Strasbourg               | 4 290 sq m   | 56 U.         | € 13 280 000                             | € 13 520 000                                  |
| A154         | 3 Impasse de Dimbsthal            | 67 000      | Strasbourg               | 2 048 sq m   | 38 U.         | € 5 530 000                              | € 5 910 000                                   |
| A169         | 25 Avenue Georges lasserre        | 33 400      | Talence                  | 1 317 sq m   | 18 U.         | € 4 560 000                              | € 4 880 000                                   |
| A098         | 273 Avenue de Fontainebleau       | 94 320      | Thiais                   | 2 913 sq m   | 54 U.         | € 13 790 000                             | € 14 030 000                                  |
| A186         | 1 Rue Jeannette Guyot             | 31 200      | Toulouse                 | 1 746 sq m   | 31 U.         | € 4 970 000                              | € 5 060 000                                   |
| A144         | 11 Avenue Jean Dagnaux            | 31 200      | Toulouse                 | 2 067 sq m   | 30 U.         | € 6 330 000                              | € 6 770 000                                   |
| A196         | Avenue de Grande Bretagne         | 31 300      | Toulouse                 | 1 909 sq m   | 19 U.         | € 6 010 000                              | € 6 120 000                                   |
| 7749         | 395 Route de Saint Simon          | 31 300      | Toulouse                 | 793 sq m     | 14 U.         | € 2 240 000                              | € 2 280 000                                   |
| A145         | 4 Rue Antonio Vivaldi             | 31 300      | Toulouse                 | 1 785 sq m   | 37 U.         | € 5 380 000                              | € 5 750 000                                   |
| 7746         | Rue de Vénasque                   | 31 400      | Toulouse                 | 567 sq m     | 10 U.         | € 1 790 000                              | € 1 820 000                                   |
| A234         | 1 Rue Nouadhibou                  | 31 400      | Toulouse                 | 2 122 sq m   | 37 U.         | € 5 830 000                              | € 5 930 000                                   |
| A111         | 5 Rue Cormiers                    | 31 400      | Toulouse                 | 3 809 sq m   | 86 U.         | € 11 980 000                             | € 12 810 000                                  |
| A146         | Rue Jacques decour                | 37 000      | Tours                    | 1 483 sq m   | 20 U.         | € 3 390 000                              | € 3 620 000                                   |
| A131         | 17 - 19 Rue Daniel Mayer          | 37 100      | Tours                    | 3 986 sq m   | 72 U.         | € 9 250 000                              | € 9 890 000                                   |
| A175         | 2 Avenue du Tapis Vert            | 06220       | Vallauris                | 1 738 sq m   | 34 U.         | € 5 170 000                              | € 5 270 000                                   |
| A272         | 32-40 Allée de la Tour            | 93 250      | Villemonble              | 1 491 sq m   | 28 U.         | € 7 090 000                              | € 7 220 000                                   |
| A332         | 2 Rue Blaise Cendrars             | 33 140      | Villenave-D'Ornon        | 1 960 sq m   | -             | € 6 710 000                              | € 6 830 000                                   |
| 7764         | 53 Chemin de Galgon               | 33 140      | Villenave-D'Ornon        | 1 804 sq m   | 58 U.         | € 6 300 000                              | € 6 420 000                                   |
| A172         | 17 Avenue Paul Vaillant Couturier | 93 420      | Villepinte               | 886 sq m     | 16 U.         | € 3 050 000                              | € 3 260 000                                   |
| A256         | Rue Francia                       | 69 100      | Villeurbanne             | 2 507 sq m   | 36 U.         | € 10 000 000                             | € 10 100 000                                  |
| 7788         | 2 Avenue Paul Déroulède           | 94 300      | Vincennes                | 675 sq m     | 10 U.         | € 6 380 000                              | € 6 500 000                                   |
| A275         | 106 Avenue du Général leclerc     | 78 220      | Viroflay                 | 535 sq m     | 19 U.         | € 3 670 000                              | € 3 740 000                                   |
| A139         | 7 Rue Saint Simon                 | 94 400      | Vitry Sur Seine          | 5 601 sq m   | 102 U.        | € 26 550 000                             | € 28 380 000                                  |
| 7738         | 27 Rue Jules Ferry                | 59 130      | Wattignies               | 3 127 sq m   | 95 U.         | € 10 990 000                             | € 11 190 000                                  |
| A294         | 11 Rue de l'Abattoir              | 59 150      | Wattrelos                | 936 sq m     | 31 U.         | € 3 340 000                              | € 3 400 000                                   |
| A325         | 261 Rue de l'Union                | 59 150      | Wattrelos                | 1 643 sq m   | 29 U.         | € 4 720 000                              | € 4 800 000                                   |
|              | TOTAL                             |             |                          | 486 406 sq m |               | € 2 273 240 000                          | € 2 365 660 000                               |



### **CONCLUSIONS**

The study we conducted allowed us to arrive at the rounded market value at 06/30/2023 of the entire **portfolio of 199 buildings**, taking into account the state of legal and physical occupation of:

€ 2,273,240,000 excluding transfer costs

€ 2,365,660,000 including transfer costs

Taxation: VAT Regime 1,80% for new properties / 6,90% for existing properties

The details of the market values of the 199 assets are set out in each certificate of expertise, attached to this assignment.

Aurélien EVRARD Real estate valuer

### **CAVEATS**

We draw your attention to a combination of global inflationary pressures (leading to higher interest rates) and recent failures/stress in banking systems which have increased the potential for constrained credit markets, negative capital value movements and enhanced volatility in property markets over the short-to-medium term.

Experience has shown that consumer and investor behaviour can quickly change during periods of such heightened volatility. Lending or investment decisions should reflect this heightened level of volatility and the potential for deteriorating market conditions.

It is important to note that the conclusions set out in this report are valid as at the valuation date only. Where appropriate, we recommend that the valuation is closely monitored, as we continue to track how markets respond to evolving events.

### CONFIDENTIALITY

In addition to the limitations of publication of this report mentioned in the "general conditions of intervention of the expert" found in the appendix, we inform you that any publication or reference made to this expert report will be allowed only after authorization written by CBRE Valuation.



# **APPENDIXES**

- > 199 VALUATION CERTIFICATES
- > GENERAL CONDITIONS



### **VALUATION CERTIFICATES**

The 199 valuation certificates are carried out asset-by-asset.

The valuation certificates inseparable from this mission and transmitted in individual PDF format, they cannot be communicated separately and without the overall mission.



### **GENERAL CONDITIONS**

## CBRE VALUATION FRANCE – VALUATION STANDARD TERMS OF BUSINESS AND VALUATION GENERAL PRINCIPLES AND ASSUMPTIONS – FRANCE

### A. Valuation Standard Terms of Business ("STOB")

#### PRELIMINARY

- 1.1. In these STOB CBRE Valuation France is referred to as "we", "us" or "our" and the Client with whom we contract to supply services is referred to as "you" and "your".
- 1.2. Our responsibility is solely to you and we will perform our services with the reasonable care, skill and diligence expected of competent and properly qualified persons of the relevant disciplines and will act in good faith at all times.
- 1.3. Your contract is with CBRE Valuation France. No CBRE Valuation France officer, director, employee, or consultant contracts with you directly or assumes legal responsibility to you personally in respect of work performed on behalf of CBRE Valuation France. All correspondence and other outputs sent to you in the course of our appointment with you shall for all purposes be treated as having been sent on behalf of CBRE Valuation France.
- 1.4. The terms of our appointment are binding between you and us and may only be varied if mutually agreed in writing with you and accepted in writing signing an addendum between both parties.

### 2. CHARGES AND EXPENSES

- 2.1. If there is a material change in the scope of our instructions, we will agree with you, in writing signing an addendum, an additional or alternative fee arrangement.
- 2.2. Unless expressly stated in our letter of appointment, in addition to our fees, you will (subject to condition 2.3 below) be responsible for all reasonably incurred out-of-pocket expenses including, without limitation, advertising, photocopying, printing and reproduction costs, signboards, mailshots, photography, receptions, plan printing charges, courier charges, travelling costs, overnight accommodation etc., and marketing material of any kind.
- 2.3. If we are responsible for arranging marketing material then we will obtain estimates for the costs of marketing materials and agree them with you before incurring the cost.
- 2.4. All fees quoted in our letter of appointment are exclusive of VAT and other applicable tax, which will be charged at the applicable rate unless otherwise mentioned in the letter of appointment. VAT and/or other applicable tax shall also be payable by you on disbursements and other amounts due, where applicable.
- 2.5. In the event of our appointment being terminated for whatever cause, we reserve the right to charge for the work carried out (even if incomplete) and non-refundable costs incurred in accordance with the fee basis agreed for the appointment or any subsequent agreed variations to the terms of our appointment.

### 3. PAYMENT

- 3.1. Our invoices are due for payment within 30 days of issue.
- 3.2. As provided under article L441-10 of the French commercial code, in the event of default of payment of the fees, the said payment shall bear interest at three times the legal interest rate. This article also provides that any professional in situation of late payment is legally bound to pay a fix indemnity for the recovering fees of 40 euros in addition to any indemnity for late payment.

### 4. QUALITY CONTROL AND COMPLAINTS PROCEDURE

4.1. In the event that you feel that we are falling short of the high standards that we set ourselves in the services we provide, please do let us know. Our Complaints Procedure involves a full investigation of any complaints that we receive and has been designed to comply with the Royal Institution of Chartered Surveyors ("RICS") Rules of Conduct. A written copy of our Complaints Procedure will be made available upon request.

### 5. LIABILITY

- 5.1. All information that has been or will be supplied to us by you or your representatives has been or will be accepted as being complete and correct unless otherwise stated.
- 5.2. Our liability whatever the nature of the liability ((tort, contractual etc...) linked to the present valuation mission is limited to the amount of:
  - 100 times the cost of the valuation VAT excluded if the market value of the premises as mentioned on the report does not exceed 15 million euros net value, subject to a cap of 1 million euros VAT included.
  - 1 million euros VAT included if the market value of the premises as mentioned in the report exceed 15 millions euros VAT and registration fees excluded.
  - It is a maximum amount whatever the number of claims and number of premises concerned by the mission.
- 5.3. We shall have no liability for any delay or failure to provide the services in accordance with this appointment to the extent that any such delay or failure is caused by either you or a third party. Where we are one party liable in conjunction with others, our liability shall be limited to the share of loss reasonably attributable to us on the assumption that all other parties pay the share of loss attributable to them (whether or not they do).
- 5.4. You agree that you will not bring any claim relating to this appointment (in contract, tort, negligence or otherwise) against any CBRE Valuation France officer, director, employee, or consultant in their personal capacity.



### 6. INTELECTUAL PROPERTY RIGHTS

- 6.1. We stay the owner of all intellectual property rights on trademarks patents, know-how ans any rights on logos, domain names and designss. The signature of the letter of engagement do not constitute an assignment of theses intellectual property rights.
- 6.2. You will be the owner of the valuation report or any other deliverables prepared by us in order to execute its valuation mission.
- 6.3. Each party undertakes not to use the above mentionned rights of the other with previous agreement of the owner.
- 6.4. You are not permitted to include the whole or any part of the delivarables transmitted by us to execute the mission in a prospectus, offering document or other publication.

### 7. TERMINATION

- 7.1. Our services under the terms of our appointment will terminate when any one of the following events occurs:
- 7.2. If you do not pay our invoices as they fall due; or
- 7.3. With immediate effect if either you or we become subject to any sanction or order whereby it would become illegal to continue working together; or
- 7.4. If either you or us ceases or threatens to cease trading.

#### 8. GENERAL

- 8.1. We do not give legal advice. You should seek legal advice as appropriate from your lawyers. We have no responsibility for the content of any legal advice that is obtained.
- 8.2. We maintain professional indemnity insurance (Insurer AON policy n° PSDEF1700562).
- 8.3. We comply with our obligations under the EU General Data Protection Regulation 2016/679 ("GDPR"), the law on "Data Processing, Data Files and Individual Liberties" of January 6th 1978, as amended and any legislation in force in EU member states from time to time which implements GDPR when providing our services for you. If you require us to process any personal data during the course of providing the services (in circumstances where you are the controller and we would be the processor of the personal data) then the provisions of the Appendix (Data Processing Appendix) to these STOB shall apply.
- 8.4. The parties to the appointment shall provide all necessary cooperation to ensure that each party complies with the obligations of the FCPA of 1977, UK Bribery Act of 2010 and French anti-corruption regulation. We are unable to provide any services to the extent that the provision of such services would amount to a violation of applicable laws or cause us or our affiliates to be in breach of any sanction, prohibition or restriction under the UN Security Council Resolutions or under any other trade or economic sanctions, laws or regulations.
- 8.5. All discussions we have with you, advice we give and documentation provided by you to us will be kept confidential, unless we agree with you otherwise, aside from data we have to disclose to authorized auditors (internal or external (RICS, Afrexim, etc...).
- 8.6. You and we agree that it is not intended for any term of the appointment to be enforceable by any third party.
- 8.7. If at any time any part of the appointment is held to be or becomes void or otherwise unenforceable for any reason, then that part will be deemed omitted from the appointment. The validity or enforceability of the remaining parts of the appointment shall not be affected or impaired as a result of that omission.
- 8.8. The appointment, and any issues or disputes arising out of or in connection with it (whether such disputes are contractual or non-contractual in nature, such as claims in tort, for breach of statute or regulation, or otherwise) shall be governed by and construed in accordance with French Law and the exclusive jurisdiction of the French Courts.

  We are regulated by the Royal Institution of Chartered Surveyors (RICS) and "Charte de l'expertise".
- 8.9. This agreement constitutes the entire agreement between the parties and supersedes and extinguishes all previous agreements, promises, assurances, warranties, representations and understandings between them, whether written or oral, relating to its subject matter.

### **Data Processing Appendix**

- 8.10. The provisions of this Appendix (the "Data Processing Appendix") form part of the terms of our appointment to the extent that condition 8.3 of the Standard Terms of Business applies.
- 8.11. For the purposes of this Data Processing Appendix:
- 8.12. "Data Protection Laws" means the EU Data Protection Laws and the laws of other states and territories that create and regulate substantially similar concepts and legal principles as are contained in the EU Data Protection Laws in relation to the processing of personal data and sensitive personal data;
- 8.13. **"EU Data Protection Laws"** means the EU General Data Protection Regulation 2016/679 ("GDPR") and any legislation in force in EU member states from time to time which implements GDPR; and
- 8.14. "data subject", "personal data", "sensitive personal data", "consent", "controller", "processor" and "processing" mean those concepts, roles and activities as defined in EU Data Protection Laws.
- 8.15. We anticipate collecting and processing personal data about relevant business contacts and representatives of you (and where relevant also other entities in your group) in the context of the services we provide, including names, titles, email addresses and telephone numbers. We will retain that data whilst we retain a business relationship with you (or where applicable other members of your group) for the purposes of providing services to you (and those members of your



group) and for managing our relationship with you (and such other members of your group), which may include contacting you about new or other products and services we might offer from time to time and any internal or external audits. The personal data will for this reason be kept for the duration of the mission and also for the prescription period in case of litigation and audits.

- 8.16. We shall:
- 8.17. process the personal data only on documented instructions from you, including with regard to transfers of personal data to a third country or an international organisation, unless required to do so by European Union or the national law of an EU member state to which we are subject. In such a case, we shall inform you of that legal requirement before processing, unless that law prohibits such information on important grounds of public interest;
- 8.18. ensure that persons authorised to process the personal data have committed themselves to confidentiality or are under an appropriate statutory obligation of confidentiality;
- 8.19. implement appropriate organisational and technical measures as required pursuant to Article 32 (security of processing) of GDPR:
- 8.20. respect the conditions for engaging another processor referred to in paragraphs 2 and 4 of Article 28 (processor) of GDPR;
- 8.21. taking into account the nature of the processing, assist you by appropriate technical and organisational measures, insofar as this is possible, for the fulfilment of your obligation to respond to requests for exercising the data subject's rights laid down in Chapter III of GDPR;
- 8.22. assist you in ensuring compliance with the obligations pursuant to Articles 32 to 36 of GDPR taking into account the nature of the processing and the information available to us;
- 8.23. make available to you all information necessary to demonstrate compliance with the obligations laid down in Article 28 (processor) of GDPR and allow for and contribute to audits, including inspections, conducted by you or another auditor mandated by you (in each case at your cost); and
- 8.24. immediately inform you if, in our opinion, an instruction infringes GDPR or other Data Protection Laws.
- 8.25. We acknowledge that nothing in the Agreement relieves us of our own direct responsibilities and liabilities under GDPR.
- 8.26. According to the GDPR and to the French law n° 78-17 of 6 of January 1978 on Data Processing, Data Files and Individual Liberties, the individuals concerned can use their rights of access, of rectification, erasure of personal data or restriction of processing, the right to data portability, to object, to withdraw consent at any time (as well as the possibility of lodging a complaint with a supervisory authority, as soon as the treatment violates the above mentioned European regulation) contacting the Chief Compliance Officer of CBRE who is also Data Protection Officer using the following addresses: 76 rue de Prony 75017 Paris France or Compliance@cbre.fr.
- 8.27. You undertake to obtain the agreement of your employees for this use and to inform them of their rights above mentioned.



# CBRE VALUATION FRANCE – VALUATION STANDARD TERMS OF BUSINESS AND GENERAL PRINCIPLES AND ASSUMPTIONS FRANCE

# B. General Principles and Assumptions adopted in the preparation of Valuations and Reports

Set out below are the general principles upon which our valuations and reports are prepared and which will apply unless specifically mentioned otherwise in the body of the report. We will be pleased to discuss specific variations to suit your particular requirements. These General Principles and Assumptions should be read in conjunction with our Valuation Standard Terms of Business (Part A) and Terms of Engagement.

### 9. RICS VALUATION STANDARDS

9.1. All valuations are carried out in accordance with the latest edition of the RICS Valuation – Global Standards and the RICS Valuation – Professional Standards France published by the Royal Institution of Chartered Surveyors, ("the Valuation Standards") and are undertaken by appropriately qualified valuers as defined therein. Where a valuation is undertaken or contributed to by more than one qualified valuer, a list of those valuers will be retained within the working papers.

### 10. VALUATION BASIS

- 10.1. The definition of 'Market Value' in the Valuation Standards is: "The estimated amount for which an asset or liability should exchange on the Valuation Date between a willing buyer and a willing seller in an arm's-length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion."
- 10.2. It should be noted that the interpretive commentary of the Valuation Standards makes it clear that, amongst other things, the valuation assumes that the appropriate marketing period had occurred prior to the Valuation Date and that simultaneous exchange and completion of the sale took place on the Valuation Date. Our valuations are, therefore, based upon the facts and evidence available as at the Valuation Date.
- 10.3. We would also draw your attention to the fact that we are required to assume that the buyer will purchase in accordance with the realities of the current market and with current market expectations and that the seller will sell the property at market terms for the best price attainable in the open market after proper marketing, whatever that price may be.
- 10.4. The valuation represents the figure that would appear in a hypothetical contract of sale at the Valuation Date. No adjustment has been made to this figure for any expenses of acquisition or realisation nor for taxation which might arise in the event of a disposal. No account has been taken of any inter-company leases or arrangements, or of any mortgages, debentures or other charge. No account has been taken of the availability or otherwise of capital based Government or European Community grants.
- 10.5. The definition of 'Fair Value' within International Financial Reporting Standard 13 (IFRS 13) is "The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date."
- 10.6. The definition of 'Fair Value' within Financial Reporting Standard 102 (FRS 102) is "The amount for which an asset could be exchanged, a liability settled, or an equity instrument granted could be exchanged, between knowledgeable, willing parties in an arm's length transaction".
- 10.7. We confirm that "Fair Value", for the purpose of financial reporting under IFRS 13, is effectively the same as "Market Value".
- 10.8. The definition of 'Equitable Value' within the International Valuation Standards 2017 is "The estimated price for the transfer of an asset or liability between identified knowledgeable and willing parties that reflects the respective interests of those parties." It is not an appropriate basis of value for financial reporting purposes being commonly used in litigation.
- 10.9. The definition of 'Investment Value' in the Valuation Standards is "The value of an asset to the owner or a prospective owner for individual investment or operational objectives". It reflects the circumstances and financial objectives of the entity for which the valuation is being produced. The difference between the Investment Value of an asset and its Market Value provide the motivation for buyers or sellers to enter the market. The valuation prepared on the basis of Investment Value reflects the benefits received by an entity from holding the asset and, therefore, does not necessarily involve a hypothetical exchange. The Investment Value reflects the circumstances and financial objectives of the entity for which the valuation is being produced. You have advised us that this valuation advice will be used purely for internal purposes and will not be communicated to any third party. This exercise is required in order to assist you to determine a price that should be accepted by you in the circumstances set out within the attached Terms of Engagement letter. We would draw your attention to the fact that although we can assist you in in determining the price that should be accepted in the circumstances outlined in the attached letter, this is, ultimately, a commercial judgment that can only be made by the vendor. Our assumption is that all due diligence required for marketing purposes has been carried out prior to the assumed marketing period. The figures reported assume that the Properties are sold on an individual basis and not as part of a portfolio. The figures provided are subject to a significant degree of judgement and you must, therefore, be aware of this if placing reliance on these figures.
- 10.10. The definition of 'Synergistic Value' within the International Valuation Standards 2017 is "the result of a combination of two or more assets or interests where the combined value is more than the sum of the separate values." If the synergies are only available to one specific buyer then Synergistic Value will differ from Market Value, as the Synergistic Value will reflect particular attributes of an asset that are only of value to a specific purchaser. The added value above the aggregate of the respective interests is often referred to as 'marriage value'.
- 10.11. Rental values will be adopted as appropriate in assessing the capital value, and are not necessarily appropriate for other purposes. They will not necessarily accord with the definition of **Market Rent** in the Red Book which is normally used to indicate the amount for which a vacant property may be let, or for which a let property may be re-let when the existing lease terminates. Market rent is not a suitable basis for setting the amount of rent payable under a rent review provision in a lease, where the actual definitions and assumptions in the lease have to be used.



### 11. INFORMATION SUPPLIED

11.1. We have assumed that where any information relevant to our valuation is supplied by you, or by any third party at your instigation, it is correct and comprehensive, and can be safely relied upon by us in preparing our valuation.

### 12. INSPECTIONS

12.1. We undertake all inspections and investigations as are, in our opinion, necessary to produce a valuation which is professionally adequate for its purpose.

### 13. DOCUMENTATION AND TITLE

- 13.1. Where legal documentation is provided to us as we are not lawyers, we will have regard to the matters therein but recommend that reliance should not be placed on our interpretation thereof without prior verification by your legal advisors.
- 13.2. Unless disclosed to us, we assume that there are no outstanding statutory breaches or impending litigation in respect of the property.
- 13.3. We further assume that all documentation is satisfactorily drawn and that unless disclosed to us, there are no unusual or onerous restrictions, easements, covenants or other outgoings which would adversely affect the value of the relevant interest(s).
- 13.4. In respect of leasehold properties, we will assume that your landlord will give any necessary consents to an assignment.
- 13.5. Unless notified to the contrary we assume that each property has a good and marketable title and is free from any pending litigation.

### 14. TENANCIES

- 14.1. Unless disclosed to us or stated otherwise in the report it is assumed that:
  - i. All properties are subject to normal outgoings and that tenants are responsible for all usual repairs, and other usual outgoings, either directly or by means of service charge provisions.
  - ii. There are no tenant's improvements that will materially affect our opinion of the rent that would be obtained on renewal.
  - iii. There are no user restrictions or other restrictive covenants in leases that we are not informed of which would adversely affect value. [A couple of clauses have been deleted here namely: Vacant possession can be given of all accommodation which is unlet or is let on a service occupancy; There are no tenant's improvements that will materially affect our opinion of the rent that would be obtained on review or renewal.

### 15. TENANTS' COVENANT STRENGTH

15.1. Unless specifically requested, we do not make detailed enquiries into the covenant strength of occupational tenants but rely on our judgement of the market's perception of them. Any comments on covenant strength should therefore be read in this context. Furthermore, we assume, unless otherwise advised, that the tenant is capable of meeting its financial obligations under the lease and that there are no arrears of rent or other payments or undisclosed breaches of covenant.

### 16. MEASUREMENTS

16.1. Unless specifically instructed, we do not undertake a measured site survey but calculate site areas by reference to the identified boundaries of the property and the appropriate Plans.

### 17. TOWN PLANNING AND OTHER STATUTORY REGULATIONS

- 17.1. Unless specifically instructed, we do not normally undertake enquiries to obtain town planning from the relevant Local Authority. We assume that the Properties are not adversely affected by town planning or road proposals.
- 17.2. Our valuations are prepared on the assumption that the premises comply with all relevant statutory enactments
- 17.3. We assume that all necessary consents, licences and authorisations for the use of the property and the process carried out therein have been obtained and will continue to subsist and are not subject to any onerous conditions.

### 18. BUILDING SURVEYS

- 18.1. Unless specifically instructed, we do not undertake building surveys, nor do we inspect those parts that are covered, unexposed or inaccessible, or test any of the electrical, heating, drainage or other services. Any readily apparent defects or items of disrepair noted during our inspection will, unless otherwise stated, be reflected in our valuation, but no assurance is given that any property is free from defect. We assume that those parts which have not been inspected would not reveal material defects which would cause us to alter our valuation.
- 18.2. We assume that the services and any associated controls or software are in working order and free from defect.

### 19. HAZARDOUS AND DELETERIOUS MATERIALS

19.1. Unless specifically instructed, we do not carry out investigations to ascertain whether any building has been constructed or altered using deleterious materials or methods. Unless specifically notified, our valuation assumes that no such materials or methods have been used. Common examples include high alumina cement concrete, calcium chloride, asbestos and wood wool slabs used as permanent shuttering.

### 20. SITE CONDITIONS

- 20.1. Unless specifically instructed, we do not carry out investigations on site in order to determine the suitability of ground conditions and services, nor do we undertake environmental, archaeological, or geotechnical surveys. Unless notified to the contrary, our valuation is on the basis that these aspects are satisfactory and also that the site is clear of underground mineral or other workings, methane gas, or other noxious substances. In the case of properties that may have redevelopment potential, we assume that the site has load-bearing capacity suitable for the anticipated form of redevelopment without the need for additional and expensive foundations or drainage systems. Furthermore, we assume in such circumstances that no unusual costs will be incurred in the demolition and removal of any existing structure on the property.
- 20.2. We will assume that either there is no flooding risk or, if there is, that sufficient flood defences are in place and that appropriate building insurance could be obtained at a cost that would not materially affect the capital value.

### 21. ENVIRONMENTAL CONTAMINATION

21.1. In preparing our valuation we assume that no contaminative or potentially contaminative use is, or has been, carried out at the property. Unless specifically instructed, we do not undertake any investigation into the past or present uses of either the property or any adjoining or nearby land, to establish whether there is any potential for contamination from these uses and assume that none exists. Should it, however, be subsequently established that such contamination exists at the property or on any adjoining



land or that any premises have been or are being put to contaminative use, this may have a detrimental effect on the value reported.

### 22. HIGH VOLTAGE ELECTRICITY SUPPLY APPARATUS

22.1. Where there is high voltage electricity supply apparatus within close proximity to the property, unless otherwise stated we have not taken into account any likely effect on future marketability and value due to any change in public perception of the health implications.

### 23. PLANT AND MACHINERY, FIXTURES AND FITTINGS

- 23.1. Our valuation includes those items usually regarded as forming part of the building and comprising landlord's fixtures, such as boilers, heating, lighting, sprinklers and ventilation systems and lifts but generally exclude process plant, machinery and equipment and those fixtures and fittings normally considered to be the property of the tenant.
- 23.2. Where the property is valued as a fully equipped operational entity our valuation includes trade fixtures and fittings and equipment necessary to generate the turnover and profit. Valuations for investment purposes will include the landlord's fixtures and fittings but not the trade fixtures and the trade inventory where the tenant owns these corporation tax

#### 24. TAXATION

24.1. In preparing our valuations, no allowances are made for any liability which may arise for payment of Corporation Tax or Capital Gains Tax linked to the owner or the tenant of the premises, or any other property related tax, whether existing or which may arise on development or disposal, deemed or otherwise. We also specifically draw your attention to the fact that our valuation is exclusive of any VAT liability which may be incurred. Unless specifically instructed we have not taken into account the availability of capital allowances.

#### 25. GOVERNMENT GRANTS

25.1. All valuations are given without any adjustment for capital based Government or European Community grants received or potentially receivable at the date of the valuation.

#### 26. AGGREGATION

26.1. In the valuation of portfolios, each property is valued separately and not as part of the portfolio. Accordingly, no allowance, either positive or negative, is made in the aggregate value reported to reflect the possibility of the whole or part of the portfolio being put on the market at any one time.

### 27. VALUATION CURRENCY

27.1. Our valuations will be reported in the appropriate local currency and represent our opinion of the realisable value in the country of origin

### 28. CONFIDENTIALITY/THIRD PARTY LIABILITY

- 28.1. Our valuations and reports are strictly confidential to the party to whom they are addressed, or their other professional advisors, for the specific purpose to which they refer. No third parties may rely upon our valuations and reports and no responsibility whatsoever is accepted to any third parties for the whole or part of their contents without our written approval.
- 28.2. We would draw your attention to the fact that the valuations may be investigated by the Royal Institution of Chartered Surveyors ('RICS'), on a confidential basis, for the purposes of the RICS's conduct and disciplinary regulations, in order to ensure compliance with the Valuation Standards.

### 29. PUBLICATION

29.1. Neither the whole nor any part of our report, nor any reference thereto, may be included in any published document, circular or statement, nor published in any way nor disclosed orally to a third party, without our written approval of the form and context of such publication or disclosure. Such approval is required whether or not CBRE is referred to by name and whether or not the report is combined with others. Any such approved publication of, or reference to this report will not be permitted unless it contains a sufficient contemporaneous reference to any departure from the Red Book or the incorporation of any Special Assumptions (if applicable).

### 30. LAND TRANSFER TAX (or local equivalent)

30.1. Our valuations assume that Land Transfer Tax (or the local equivalent) will be applied at the rate currently applicable.

### 31. TRADING RELATED

- 31.1. We will have regard to the RICS Valuation Practice Guidance Application (VGPA) 4 on the valuation of trade related properties. Key considerations under VPGA 4 are as follows:
- 31.2. The essential characteristics of properties that are normally sold on the basis of their trading or underlying trading potential is that they are designed, or adapted, for a specific use and the resulting lack of flexibility usually means that the value of the property interest is intrinsically linked to the returns that an owner can generate from that use.
- 31.3. The valuation of the operational entity usually includes:
  - a) the legal interest in the land and buildings;
  - b) the trade inventory, usually comprising all trade fixtures, fittings, furnishings and equipment; and
  - c) the market's perception of the trading potential, together with an assumed ability to obtain/renew existing licences, consents, certificates and permits.
- 31.4. Trading potential is the future profit that a competent operator of a business conducted on the premises acting in an efficient manner (the Reasonably Efficient Operator "REO") would expect to be able to realise from occupation of the property. It excludes personal goodwill, which is the value of profit generated over and above market expectations that would be extinguished upon sale of the property, together with financial factors relating specifically to the current operator of the business
- 31.5. The valuation excludes consumables and stock in trade and any antiques, fine art and chattels.
- 31.6. The valuation is based on an estimate of the maintainable level of trade (Fair Maintainable Turnover ("FMT")) and future profitability ("Fair Maintainable Operating Profit ("FMOP")) that an REO would expect to achieve. FMT assumes that the property is properly equipped, repaired and maintained. FMOP is operating profit prior to depreciation and finance costs relating to the property, and any rent if leasehold



- 31.7. The valuation includes trade items and equipment that are essential to the running of the operational entity but which either are owned separately from the land and buildings or are leased.
- 31.8. If fixtures, machinery and equipment are leased or under contract, we assume that leasing costs are reflected in the trading figures supplied to us, and that all trade fixtures and fittings essential to the running of the property would be capable of transfer as part of a sale of the building and any third-party consents obtained.
- 31.9. Unless stated otherwise within our report, our valuation assumes that the property is open for business and trading at the Valuation Date and that there will be a continuation of trading. Where the property is empty either through cessation of trade, or it is a new property with no existing trade to transfer and/or there is no trade inventory, valuation assumptions apply as will be set out in our report. The valuation is of the empty property having regard to trading potential subject to these assumptions.

### 32. PROJECTED VALUES

- 32.1. We would draw your attention to the higher degree of uncertainty that is likely to be implicit within a projected value, where by definition, comparable evidence is not available.
- 32.2. The special assumptions relating to yields, rental growth, interest rates, tenancy changes etc. will be as agreed with you and set out within the valuation report.

